



January 2025 News & Sales Flyer

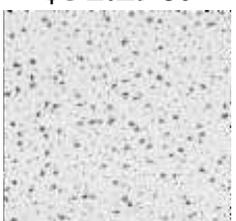
While Supplies Last

Tool and Hardware Specials:

<p>20V Max Cordless Tool (tool only) \$104.97ea 301571</p> 	<p>DEWALT 20 Max XR 5.0 AH Lithium-Ion Battery \$106.47ea 302373</p> 	<p>13pc Titanium Drill Bit Set \$13.92ea 301550</p> 	<p>9pc Hole Saw Kit \$34.97ea 302011</p> 	<p>Milwaukee Shockwave 80pc Impact Duty Bit Set \$24.99ea 339493</p> 	<p>3pk Clear Anti scratch Safety Glasses \$13.47ea 863869</p> 
<p>Kreg Automaxx Right Angle Clamp \$35.49ea 320838</p> 	<p>Automaxx 13" Locking Clamp \$35.49ea 302411</p> 	<p>METALTECH 14" Baker Scaffold Outriggers 4pk \$88.79pk 777856</p> 	<p>Do it Best HD Staple Gun Kit \$11.88ea Shoots Arrow T-50 Staples 319988 HD Hacksaw \$9.59ea 386464</p> 	<p>Grip Rite All Plastic Strip Collated Nails 20% off Regular Price!! NATIONAL NAIL</p> 	

Building Material Specials:

Paint Specials:

<p>USG 2X4X5/8" Radar Sq. Edge 64SF/CT \$51.29ct BD2310</p> 	<p>BlueLinX PrimeLinX FJ Primed Pine 1X4X8' - \$7.77ea 1X6X8' - \$10.79ea Other sizes/lengths available 14FJPP08 16FJPP08</p> 	<p>valspar Medallion Interior Satin 1 gal Paint \$36.97gal 782049 774309 774267 774333</p> 	<p>BEST LOOK 7 pc Roller Brush & Tray Set \$9.97ea 772325</p> 
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Around the House Specials:

<p>WERNER 9' Reach Fiberglass Podium Ladder \$178.97ea 770869</p> 	<p>Do it Best Snow Ice Melt Pellets 20lb \$4.59bg 740906</p> 	<p>LIBMAN Precision Angle Broom w/ dustpan \$8.99ea 600911</p> 	<p>MICHELIN 25" HD Plastic Snowbrush w/ Ice Scraper \$4.97ea 579074</p> 	<p>RAM BOARD 36"X50' Temporary Floor Protection \$31.67rl 269091</p> 
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Commodities Update:

- Panel products: OSB has shown some weakness of late despite the fact mills claim to be quite busy still. No significant movement downward though. Both SYP and DF plywoods have been retreating in price as well. Still no substantial changes though.
- SPF dimension market has done a brief about face in the last few weeks. Whether it's the holidays or winter weather slowing demand, prices have retreated back to where we were a month ago. We're in a quandary whether to believe the 2025 market will be as strong as was being purported until this month. Experts are still claiming this is only a brief pause and that we'll see a strong first quarter of 2025. Let's see what happens in the next few weeks. SYP (PT) lumber has been falling for what seems like 5-6-7 weeks. Nothing major each week but the bottom of this market must be close.
- As expected, USG and other manufacturers have announced a drywall increase set for 1/13/25. At the same time they've announced increases for Durock tile backer products and all interior finishing products (compound, tape, plasters, etc.). The only increase amount specified at the time of this writing is a 20% bump in joint tape products.
- USG Interiors has announced a ceiling tile increase of 6% for 1/31/25.
- Fiberglass insulation manufacturers will increase costs by 6% effective 1/3/25. We'll raise our retails by mid-January if it looks like the increase takes hold.
- PlyGem, our vinyl siding manufacturer, plans to raise prices by 3% in early January 2025.
- Again, bagged cements- Portland and Masonry will increase by \$.50 and \$.30/ bag respectively, on 1/1/25.

Fun fact:

Where did the name Allen wrench come from?

(adapted from an article by Jake Rossen)

The Allen wrench (or Allen key) has been around for years. It is a six sided "L" or "S" shaped tool that fits snugly into the recess of a screw or bolt. Also called a hex wrench, the Allen wrench got its name in 1910 from William G Allen, owner of the Allen Screw Mfg Co, when he began marketing hex wrenches under that name- even though the tool had already existed in one form or another since the 19th century. Allen simply did a much better job of marketing and publicizing his hex wrench, and thus, the name stuck.

New inventory items:

- 4"x14" round footer disc post base 5,000PSI
- Milwaukee Hole Dozer 9pc Hole Saw Set
- Empire 12" Combination Square
- Fiscars 8" multipurpose stainless steel Scissors



Words Worth Reading:

From The Last Lecture by Randy Pausch

Too many people go through life complaining about their problems. I've always believed that if you took one tenth the energy you put into complaining and applied it to solving the problem, you'd be surprised how well things can work out.

I've known some terrific non-complainers in my life. One was Sandy Blatt, my landlord during graduate school. When he was a young man, a truck backed into him while he was unloading boxes into the cellar of a building. He toppled backwards down the steps and into the cellar. "How far was the fall?" I asked. His answer was simple: "Far enough." He spent the rest of his life as a quadriplegic.

Sandy had been a phenomenal athlete, and at the time of the accident, he was engaged to be married. He didn't want to be a burden to his fiancé so he told her, "You didn't sign up for this. I'll understand if you want to back out. You can go in peace." And she did.

I met Sandy when he was in his thirties and he just wowed me with his attitude. He had this incredible non-whining aura about him. He had worked hard and become a licensed marriage counselor. He got married and adopted children. And when he talked about his medical issues, he did so matter-of-factly. He once explained to me that temperature changes were hard on quadriplegics because they can't shiver. "Pass me that blanket, will you, Randy?" he'd say. And that was it.

That's too bad. There are no better role models than people like Sandy Blatt. The message in his story is this: Complaining does not work as a strategy. We all have finite time and energy. Any time we spend whining is unlikely to help us achieve our goals. And it won't make us happier.

Hardware Humor:

I grew up in a very religious family, says comic Brian Kiley, but now my best friend is an atheist.

He said "how can you believe God exists when you've never seen Him?"

I said, "well... I believe Home Depot employees exist!"

Quote to think about:

"There is never a wrong time to do the right thing."