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November 2025 News & Sales Flyer

Tool and Hardware Specials:

While Supplies Last

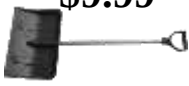
Milwaukee \$95.59ea M18 Compact Cordless Impact Driver Kit 316797  ½" Drill/Driver Kit 361460	Milwaukee Fastback Folding Utility Knife \$13.79ea  301278	Dolt Best Oscillating Blade Set (9-Piece) \$39.83ea  373635	STANLEY Powerlock Tape Measure \$10.27ea  324919
ERICKSON TIE DOWN & TOW STRAPS 2"X15' HD Ratchet Strap 5,000lb \$12.55ea  579948	HYC HOME SOLUTIONS JUST BETTER Adjustable Black Galvanized Chimney Cover \$58.73ea  CHC	sashco Products That Work Through the Roof 6pk with Cobra Charmer Nozzles \$46.60ea  797175	MARSHALLTOWN U.S.A. Stainless Steel Knife 8" 10" \$15.99ea \$16.29ea  370606 370614

Building Material Specials:

Paint Specials:

USG 2X2X3/4" SL Glacier Ceiling tile 32SF/BD \$78.20BD  BD707	Silvercote A SERVICE PARTNERS COMPANY Basement Blanket Insulation R-19 6'X50' 8'X50' \$370.59RL \$549.92RL  FI650R19 FI850R19	BEST LOOK Interior PVA Primer 5gal \$56.77pail  797832	BEST LOOK Knit Fabric 9"X3/8" Roller Cover 3pk \$5.46pk  772373	Dolt Best 9'X12' Embossed Drop Cloth 1mil \$2.49ea  795720
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Around the House Specials:

Dolt Best Blue Ice Melt 20lb \$6.89bg  700024	RUGG 18" Poly Snow Shovel \$9.99  757247	American Standard White Elongated Bowl Toilet \$188.79ea  401135	WERNER 9' Reach Fiberglass Podium Stepladder with Type IA \$162.97  770869
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Commodities Update:

- **Dimension lumber** has seen small steady increases over the last few weeks but **SPF** activity has moderated very recently and typically the first weeks of November trend down. **SYP (PT lumber)**, as well, has had increases early but has lost its steam. Expect this to remain for the rest of the year.
- **SYP plywood** has had minor increases of late but seems to be charting only a stable, slowly rising trend.
- **OSB**, as we've said for the past few months, has stagnated in price- even as curtailments urged an upward direction.
- **Steel stud** manufacturers announced an 11/3/25 increase- probably ten percent but still not specified.
- **Bagged Portland** and **masonry cements** will increase 1/2/26 by \$.50/bg and \$.40/bg respectively.

Quote to think about:

It is better to know and think you don't

Than to not know and think you do."

Lao Tzu

Dad joke of the month:

What did Elvis say to the landscaper?

Thank you. Thank you for the mulch.

Words worth reading:

When the Streetlights Come On by Jared Brown
reprinted from Hardware Retailing 10/25

Growing up, when the streetlights came on, you went home. Sometime around then was the last time I said goodnight to my friends and ran inside. I couldn't tell you the date. I don't know how old I was. No one announced it. It just ended.

Life is full of those unmarked endings. There was a last time a parent picked us up and carried us before we got too big. None of us knew it was the last time, or we probably would have held on a second longer.

Retail has its own versions of this experience: the last Sunday night a crew worked together before someone took a new job, the last time we ordered a fad, never to be reordered (fidget spinners anyone?), the last visit from a longtime customer who always chatted at the register. These moments are ordinary until they aren't, and then they are gone.

I don't reflect on this for the sake of nostalgia alone. Teams run on motion- the next truck, the next promotion, the next conversation. Running at that pace is a strength, but if we never pause long enough to notice what's good, we'll have nothing banked for the hard week that inevitably shows up. Saying "make your future-self proud", only works if you give future-you something to remember besides problems and punch lists. After all, as a friend reminded me recently, our jobs will probably not be listed in our obituaries.

Lately I've been trying to build memories on purpose. At a milestone, end of a project or end of a day, I try to notice what I'm proud of. I try to soak it in and take a mental picture. I'm not great at this and I wish I could do it more consistently, but that's just not how I'm wired.

Why bother to reflect on these things? One day, when the chips are down and it seems all uphill, you can remember that you've done this before and succeeded.

I still don't know the night the streetlights stopped deciding my schedule. I don't know the last time my mom or dad picked me up and carried me. But I know this: I'm going to take a breath and a beat to look at a job well done, pat my team (and maybe myself) on the back and get back to work. Future-us will need it, and that's reason enough to notice now.

Hardware Humor:

