



**August 2024
 News & Sales Flyer**

While Supplies Last

Tool and Hardware Specials:

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| <p>DEWALT 20V Max Cordless Jig Saw (tool only) \$158.79ea  300312</p> <p>40pc Impact Screwdriver Bit Set \$23.89ea  347912</p> | <p>Makita 5" Random Orbital Sander Kit \$85.49ea  300195</p> | <p>IRWIN 6pc Speedbar Spade Bit Set \$11.39ea  324310</p> | <p>STANLEY Classic Retractable Utility Knife \$3.49ea 336121 16oz Fiberglass Handle Rip Hammer \$10.99ea 352763 </p> |
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| <p>DEMO-DEK Demo-Dek Deck Removal Tool (our best new product of the year!) \$139.00ea  DD</p> | <p>CHAN NEL LOCK 5lb Pick Mattock \$30.79ea  300265</p> | <p>Grip Rite 3/4"X18" Steel Form Stake Round \$2.79ea  712972</p> | <p>MARSHALLTOWN Magnesium Float \$28.99ea 16" \$34.19ea 20"  316040 316059</p> | <p>Collins 24" Wrecking Bar \$10.29ea 302103 </p> | <p>ERICKSON 2"X15" HD Ratchet Strap 5000lb \$9.89ea  579948</p> |
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Building Material Specials:

Paint Specials:

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| <p>DUPONT Froth Pak 210 Foam Insulation Kit (covers 210BF) \$472.00ea  263921</p> | <p>DUPONT Rigid Extruded Polystyrene 4X8X1-1/2" \$37.61pc 2X8X2" \$25.08pc  STY11228 STY228</p> | <p>BEST LOOK Bright White Interior Satin Paint 1 gal \$32.19gal  795302</p> | <p>Purdy 2" Angled XL-Glide Trim Brush \$8.39ea 777074  9" Woven Fabric Roller Cover 3/8" Nap \$2.89ea 778527 </p> |
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Around the House Specials:

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| <p>Universal Forest Products Treated Mailbox Post 4X4X6' \$32.99  225282</p> | <p>Black Jack 5 year Driveway Filler/Sealer 5gal \$22.89/pail  777015</p> | <p>DQB 18" Driveway Sealer Brush \$8.39ea  777072</p> | <p>QUIKRETE 40lb Concrete Resurfacer \$35.39bg  286508</p> | <p>WERNER Glide Safe 24' Type 1A Fiberglass Extension Ladder \$349.00ea!  784652</p> |
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Commodities Update:

- Panel products: SYP plywood and OSB should certainly have hit their bottom prices for the year as of this writing.
- Dimension lumber: SPF lumber numbers are flat with some experts saying the bottom has been reached in this market. SYP lumber (and Pressure treated) has been moving up slightly at the mill level with the bottom (bottom is a common description of the lumber markets this month) having been reached.
- Roofing manufacturers have announced 4-7% increases in shingles for 8/1/24. Retail increases will follow at some point in the next month or two.
- Gypsum: Our drywall lead times from order to delivery are down from 10-14 days to 2-3 days. This usually indicates a softening in the market, but manufacturers are expecting those lead times to lengthen again with that "allocation" word being spoken. An August increase has already been announced by some manufacturers. Two USG products, Durock Cement Board and Structolite plaster are experiencing delays in shipments.
- Fiberglass insulation from Knauf and JM has increased 5-7% as reported last month. Our retails, by the time this update prints, will have been adjusted up.
- USG Interiors has announced another increase for ceiling tile this year- this one a 7% for 8/19/24.

Quote To Think About:

**"Happiness does not depend on what you have or who you are. It solely relies on what you think."
Buddha**

Hardware Humor:



"And you will stay here until the Andersons' bathroom renovation is finished entirely. You will not leave, not even for a moment..."

CartoonStock.com

Words Worth Reading:

Grandma looked up again. "Is that your little lass, Mr. Herriot?"

"Yes, Mrs. Clarke," I replied. "This is Rosie."

"Aye, of course. I've seen her before, many a time." The old lady put down her knitting and rose stiffly from her chair. She shuffled over to a cupboard, brought out a gaily coloured tin and extracted a bar of chocolate.

"How old are ye now, Rosie?" she asked as she presented the chocolate.

"Thank you, I'm six." My daughter replied.

Grandma looked down at the smiling face, at the sturdy, tanned legs in their blue shorts and sandals. "Well, you're a grand little lass." For a moment she rested her work-roughened hand against the little girl's cheek, then returned to her chair. They didn't make much of a fuss, those old Yorkshire folk, but to me the gesture was like a benediction. The old lady picked up her knitting again. "And how's the lad o' yours? How's Jimmy?"

"Oh, he's fine thank you. Ten years old now. He's out with some pals of his this morning."

"Ten, eh? Ten and six.... Ten and six...." For a few seconds her thoughts seemed far away as she plied her needles, then she looked at me again. **"Maybe ye don't know it, Mr. Herriot, but this is the best time of your life."**

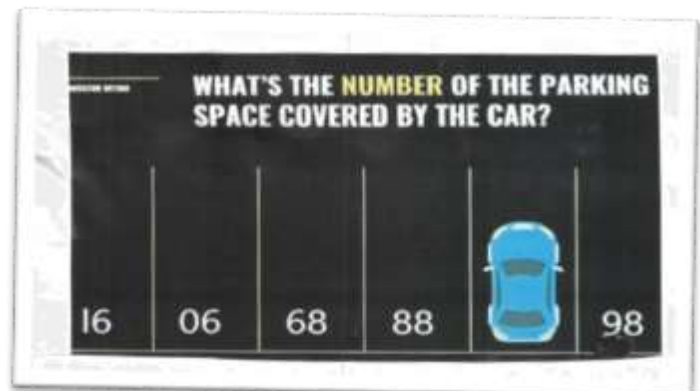
"Do you think so?"

"Aye, there's no doubt about it. When your children are young and growin' up around ye- that's when it's best. It's the same for everybody, only a lot o' folk don't know it and a lot find out when it's too late. It doesn't last long, you know."

"I believe I've always realized that, Mrs. Clarke, without thinking about it very much."

From "The Lord God Made Them All"
by James Herriot

Brain Builder:



Go to www.ilionlumber.com
for the answer!