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## January 2024 News & Sales Flyer

### Tool and Hardware Specials:

While Supplies Last

<b>DEWALT</b> <b>\$109.00ea</b> <b>**Plus buy 1 Kit get 1 20V Battery free!**</b> <b>20V ½" Compact Drill/Driver Kit</b> (tool, battery & charger)  DCD794D1		<b>DEWALT</b> <b>\$12.89ea</b> <b>20V Compact ¼" Impact Driver Kit</b> (tool, battery & charger)  DCF809D1	<b>DEWALT</b> <b>31 pc Impact Ready Screw driving Set</b>  301908	<b>Makita</b> <b>7-1/4" Circular Saw 15AMP</b> <b>\$112.29ea</b>  322016	<b>CHAN NEL LOCK</b> <b>3 Speed Portable Air Mover</b> <b>\$94.29ea</b>  501592
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<b>DEWALT</b> <b>Retractable Folding Utility Knife</b> <b>\$8.89ea</b>  364359	<b>STANLEY</b> <b>100 pk HD Utility Knife Blades</b> <b>\$8.29ea</b>  335998	<b>Milwaukee</b> <b>Straight Cut Snips</b> <b>\$12.39ea</b>  302723	<b>IRWIN</b> <b>6pc Wood Spade Bit Set</b> <b>\$11.69</b>  324310	<b>JOHNSON</b> <b>48" HD Aluminum I-Beam Level</b> <b>\$25.59</b>  365795
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### Building Material Specials:

### Paint Specials:

<b>PALIGHT TRIMBOARD</b> <b>PVC Trim Board</b> 1X4      1X6 <b>\$18.66      8'      \$25.68</b> <b>\$23.39      10'      \$32.10</b>  T1408 T1410 T1608 T1610	<b>GP Georgia-Pacific</b> <b>4x8/3/4" T&amp;G OSB Underlayment</b> <b>\$31.23pc</b>  34OSB	<b>BEST LOOK</b> <b>Bright White Interior Eggshell Paint n Primer in One 1gal</b> <b>\$37.10gal</b>  780818	<b>BEST LOOK</b> <b>Paint Roller &amp; Tray 4pc Set</b> <b>\$8.49ea</b> 775910 <b>Mini Trim Paint Roller Kit 3pc</b> <b>\$4.89ea</b> 772359  
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### Around the House Specials:

<b>Little Giant</b> <b>Jumbo 3 Step Stepladder 375lb Rating</b> <b>\$98.99ea</b>  790209	<b>Do it Best</b> <b>Contractor Trash Bags 42 gal 20ea</b> <b>\$19.77ea</b>  647926	<b>GRABBER</b> <b>Disposable Hand warmer 1 Pair 7+Hours</b> <b>\$.99pk</b>  803855	<b>Do it Best</b> <b>6" Toilet Plunger Double Size Cup</b> <b>\$4.39ea</b>  477699
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## Commodities Update:

- Panels: OSB seems to be holding tight on pricing with strong order files and with many dealers waiting for contract loads that are late on delivery. SYP plywood is also gaining strength with costs up slightly.
- Dimension lumber: Euro SPF has had some steady sales as the market holds its strength but costs aren't really moving up. Some experts expect to see an upward bump in January. SYP dimension (& treated) is seeing double digit weekly increases in most dimensions. Not that this is the treated season, but this might foretell things for the Spring.
- USG has announced increases on 1/22/24 for drywall, cement board, joint compound and plaster products. No increase amount has been communicated yet.
- Ceiling grid from USG Interiors will increase by 15% (!) on 1/1/24.
- Bagged Portland and Masonry cements will increase \$.60 and \$.40 per bag respectively on 1/1/24 as previously reported.
- Steel studs and accessories will increase 10% on 1/2/24 and another 10% on 2/1/24.
- As reported last month, fiberglass insulation and glass wool insulation (Rockwool) has come under very tight supply- worse than pandemic level availability. We have one order for fiberglass placed on 10/27 which, as of this writing, we have not yet received! This would be a good product category to plan well in advance for in the next few months.

## Quote To Think About:

"You have it easily within your power to increase the sum total of this world's happiness now. How? By giving a few words of sincere appreciation to someone who is lonely or discouraged. Perhaps you will forget tomorrow the kind words you say today, but the recipient may cherish them over a lifetime."

Dale Carnegie

## Brain Builder: See if you can figure it out!

What is unusual about the following words:

revive, banana, grammar, voodoo, assess, potato, dresser and uneven?

Go to [www.ilionlumber.com](http://www.ilionlumber.com)  
for the answer!

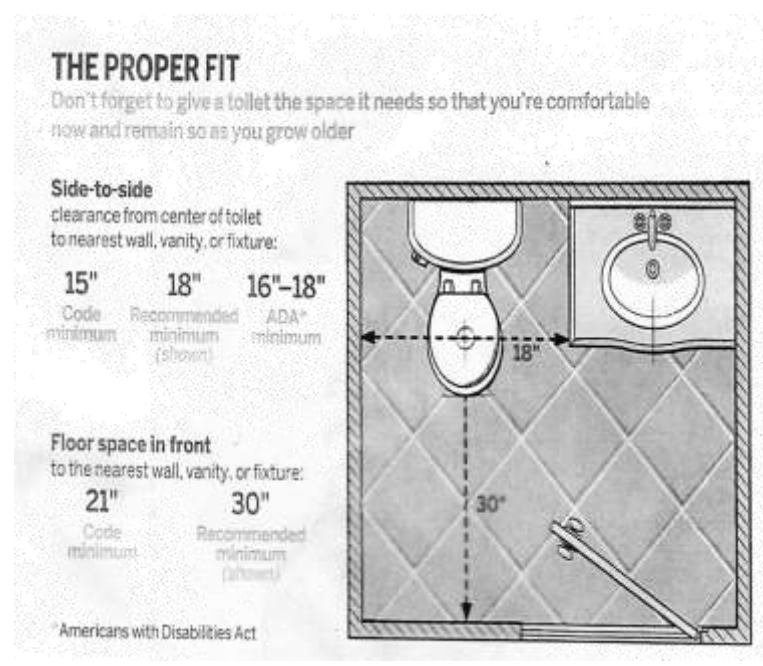
## Words Worth Reading:

Years ago a wealthy English family was entertaining friends at their home. As the children swam, one ventured into the deep water and began to drown. The gardener heard the other children screaming, jumped into the water, and saved the child. That youngster was none other than Winston Churchill. Deeply grateful to the gardener, when the Churchills learned that he wished his son to go to medical school, they vowed to pay his way.

Years later when Sir Winston was Prime Minister, he became ill with pneumonia. The best physician the king could find was called to the bedside of the ailing leader. His name was Sir Alexander Fleming, the developer of penicillin- and the son of that same gardener who, long ago, saved his life. Churchill later said, "Rarely has a man owed his life twice to the same person."

Gratitude is a wonder. It not only improves our attitudes, it also has a way of bringing rewards later down the line. Never miss an opportunity to give thanks.

## Helpful hints: (from This Old House Magazine)



## Hardware humor:

