

Commodities Update:

- We're seeing more of the same thing with <u>dimension lumber</u>. Both SYP (pressure treated) and SPF prices have skyrocketed like last year. Currently, they are about double the "normal" price, but some more knowledgeable lumber guys are saying they <u>do not</u> expect prices to get to triple the "normal" price like last year.
- Panels both <u>vellow pine plywood</u> and <u>OSB</u> continue an upward climb as well. Anyone in the business other than the mills are hoping to see some settling of prices—some say end of February or March.
- USG Interiors announced an increase of 12% on commercial and residential ceiling panels and 10% on <u>ceiling suspension</u> systems effective 1/24/22. We will review our costs and adjust, if necessary, in mid-February.
- Grabber <u>fasteners</u> will take a 15% increase on 2/1/22 as well as a 10% increase on <u>No-Coat</u> <u>flexible corners</u>, 10% on galv. <u>hanger wire</u> and 5% on <u>mesh tape</u>.
- <u>Fiberglass</u> manufacturers have announced a 10% increase effective 2/7/22. We'll look at that for retail increases next month also.

Quote to Think About:

"I am not sure exactly what heaven will be like, but I know that when we die and it comes time for God to judge us, he will not ask, 'How many good things have you done in your life?' rather he will ask, 'How much love did you put into what you did?" -Mother Theresa

<u>New Inventory Items:</u>



We've brought in a new <u>vinyl soffit product</u> from PlyGem to respond to customer requests. It is a <u>white drilled holes soffit</u> in center-vented and full-vented that is less expensive than our basketweave vented soffit (which we will continue to stock).



• <u>Zip tape roller tool</u> is now added to stock. Anyone not using this tool is risking water seepage and a voided warranty.



• Fluidmaster "Better Than Wax" wax-free toilet gasket.

Words Worth Reading:

"Every morning when I wake up, I'm grateful to have another day. Each evening, I'm grateful that I made it through another day and hopefully, did some good along the way. This I've found is my secret to having peace and happiness. It's simple, but not easy. As you go through your day, imagine the alternative to everything. What if it wasn't there? What if you weren't needed? What if they didn't smile when you entered the room? It's a simple exercise, but not an easy one to remind yourself of every minute."

-Patrick Adams, Publisher/President of Building Product Digest

Brain Builder: See if you know the answer!

Steel is made of iron and _____

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Hardware Humor: For Better or For Worse® by Lynn Johnston

