



January 2022 News & Sales Flyer



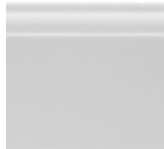



While Supplies Last

Tool and Hardware Specials:

<p>DEWALT 7-1/4" 15AMP Lightweight Circular Saw \$106.70</p>  <p>373095</p>	<p>Milwaukee 95 PC Drill & Drive Set \$31.84 302652</p> <p>12 PC Recip Saw Blade Set \$17.49 338851</p> <p>16' Compact Tape Measure \$8.99 302606</p> 	<p>STANLEY 50 PK HD Utility Blades \$6.99</p>  <p>357544</p>	<p>IRWIN Speed Wind 100' Chalkline \$6.41</p>  <p>306177</p>	
<p>Do it Best 15" Utility Bar \$7.43</p>  <p>317730</p>	<p>JOHNSON 7" Professional Aluminum Rafter Square (Black) \$9.79 302082</p>  <p>48" HD Drywall T Square \$18.49 302089</p> 	<p>MARSHALLTOWN 30" Mud Mixer \$11.68</p>  <p>DCM30</p>	<p>Do it Best Large Area DW Sanding Sponge \$3.55</p>  <p>303895</p>	<p>BIG TIMBER Structural Screw 100 PC Jar 15X5" 15X6" \$52.79 \$63.99</p>  <p>BTS5 BTS6</p>

Building Material Specials:

Paint Specials:

<p>FREE Boom Truck Delivery on Local Drywall Orders of 4,000 SF or more.</p> 	<p>ROYAL Building Products PVC Moldings</p> <p>Colonial Casing 7' \$5.89</p>  <p>160364</p> <p>Colonial Base 8' \$8.79</p>  <p>160368</p>	<p>valspar Drywall Primer 1 gal \$11.78/gal</p>  <p>796641</p>	<p>Purdy XL Glide Paint Brush 2-1/2" \$10.62</p>  <p>777092</p>	<p><i>Best Look</i> Paint Roller & Tray Set (6PC) \$8.87</p>  <p>772330</p>
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Around the House Specials:

<p>RUGG 18" Poly Snow Shovel \$9.29</p>  <p>757247</p>	<p>Do it Best Blue Ice-Melt 40lb \$8.88</p>  <p>704028</p>	<p>GORILLA Waterproof Patch & Seal Repair 4"X10" \$9.89</p> <p>Black White</p>  <p>499924 598959</p>	<p>Windex Multisurface Cleaner 23oz \$3.81</p>  <p>612689</p>	<p>WD-40 Aerosol Multi-Purpose Lubricant \$3.99</p>  <p>570244</p>
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Commodities Update:

-Panel products: OSB seems to have exploded in price again. Distributors are claiming they aren't able to source enough product to meet dealers' needs. SYP plywood is much the same case with prices escalating much quicker than anyone expected one or two months ago.

-Dimension lumber: SPF lumber prices have been increasing rapidly, much the same as they did last year this time. Let's hope the trend does not continue because this past year prices got so high that they discouraged many building plans. If prices do come back down, it won't be for a month/6 weeks or so. SYP lumber (including PT) is also riding this surge. Might be a good idea to try to include an escalation clause into any contracts signed for work this winter/spring. We have a sample available if you'd like to pursue this idea. USG announced some major price increases for drywall and related items effective 1/3/22.

*Most gypsum panels will increase \$.03/SF.

*Glass-Mat products (like Securock sheathing) will increase \$.05/SF.

*Shaft wall liner panels, while increasing also, are extremely tight and hard to source.

*Specialty gypsum products are out 2-3 months.

*Durock cement board will increase 15%.

*Interior finishing products- compounds, tape, plaster, beads, etc will increase 10%.

-GAF will increase roofing products on 1/31/22 by 6-8%

-Therma-Tru has announced an increase on exterior door units as follows for 2/4/22.

*Fiberglass door units -16-18%

*Steel door units- 18-20%

*Composite door frames- 20-22%

*All other products- 15-17%

-Trim-Tex vinyl drywall trims will increase 10% on 1/31/22

-Quikrete will increase bagged masonry products slightly on 1/3/22.

-Grabber and Scorpion fasteners will increase 15% 2/1/22

What are some of the most valuable lessons learned on the jobsite?

10. If the GC shows up on the job with doughnuts, you're screwed.
9. If your jug of spring water has a yellow tint, don't drink it.
8. Always keep a roll of toilet paper in your work truck.
7. Before starting a mud fight, make sure you are the only one with mud in your pan (preferably 20-minute mud).
6. It's a good idea to shower after spraying texture.
5. Make sure the boom truck knows where the septic tank is.
4. Never expect an architect to take the blame for anything.
2. Green hair is not an indication of work ethic.
1. Never give your 2-year-old son your drywall hatchet while in Mommy's eyesight.

- From Adventures in Drywall,
"Walls & Ceilings" 04/01

Words Worth Reading:

And he went back to meet the fox.

"Goodbye," he said.

"Goodbye," said the fox. "And now here is my secret, a very simple secret:

It is only with the heart that one can see rightly; what is essential is invisible to the eye:

"What is essential is invisible to the eye," the little prince repeated, so that he would be sure to remember.

-excerpt from The Little Prince
by Antoine de Saint-Exupéry

Brain Builder: See if you can figure it out!

The water level in a reservoir is low, but it doubles everyday. It takes 60 days to fill the reservoir. How long does it take for the reservoir to become half full?

Go to
lionlumber.com
for the answer!

Quote to Think About:

True compassion means not only feeling another's pain but also being moved to help relieve it.

Daniel Goldman

Hardware humor:

