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161 W. Main St.
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September 2021
 News and Sales Flyer

While Supplies Last

Tool and Hardware Specials:

<p>DEWALT 12" Compound Miter Saw 15AMP \$247.20 333810 80pc Drill & Drive Set \$33.61 362832</p>	<p>STANLEY HD Utility Blades 50pk \$5.84 357544</p> <p>16" Powerlock Tape Measure \$7.43 303665</p>	<p>CHAN NEL LOCK 30' Professional Tape Measure \$12.90 364180</p> <p>Wood Grip Folding Utility Knife \$12.58 367259</p>			
<p>IRWIN 6pc Wood Spade Bit Set \$11.94 324310</p>	<p>IRWIN Cabinet Screws 1lb Jar 8X1-1/4" -\$12.71 201364 10X3" -\$10.14 201353</p>	<p>Dolt Best Stainless Steel Taping Knife 8" \$5.79 322886</p>	<p>Dolt Best 12" Plastic Mud Pan \$3.98 307211</p>	<p>Dolt Best Large Area Drywall Sanding Fine/Medium 3"X10"X1" \$3.54 303895</p>	<p>Little Giant Fiberglass Ladder 5'-8' Type 1AA(375lb capacity!) \$128.83 781653</p>

Building Material Specials:

Advanced Fiber LLC
 Cellulose Insulation 25lb
 Try our new insulation blowing machine!
\$10.99/BG
 CI

sashco
 Products That Work
 Through the Roof Silicone Repair Cement 1gal
\$46.93/gal
 117943

Paint Specials:
 Best Look Interior PVA Primer 1 gal
\$9.72/gal
 797825

WOOSTER
 3/8"X9" Woven Roller Cover
\$2.86
 772267

Best Look 4pc Paint and Roller Set
\$6.43
 775910

Around the House Specials:

Rubbermaid
 Brute Commercial Trash Can 44 gal
\$31.42
 617989

Dolt Best
 Blue Poly Tarp 10'X12'
\$6.28
 709131

GORILLA
 Silver Duct Tape 35 yard
\$8.56
 403449

Spectracide
 Wasp & Hornet Spray 20oz
\$2.51
 765783

Windex
 Original Spray Glass Cleaner 23oz
\$3.37
 612661

Commodities Update:

- Dimension lumber: pricing for SPF lumber, after an extreme drop in price over the last 10-12 weeks, still is not sure what direction it is headed. There are some signs it will fall further and others that it will start inching back up. We'll have to wait and see what happens. SYP lumber (treated) already seems to have hit bottom and is heading up-ward.
- Panel products: OSB and SYP plywood have made their correction in the marketplace. We're no longer seeing the \$70 plus prices on 7/16" and 1/2" CD at retail. In fact, retails have fallen by more than half that price. Again, it's too early to tell whether prices will get back to our usual or whether they'll have any substantial increase. Huber products (Advantech and Zip) has taken a hit in price levels, but still has not decreased as much as the commodity panels have.
- USG will raise prices on a number of products again this month-on 9/13:

Drywall increase is announced as 20% (will most likely be only \$.02/SF though)

Securock sheathing 40% (most likely \$.03-.04/SF)

Interior finishing products (Compound, tape, plaster, etc) 15%.

Paperfaced and metal trims 10%.

- We're still seeing huge increases on metal products due to a world wide shortage (reportedly). Among those again is steel studs which will increase another 10-15% early this month. Steel studs have been in extremely short supply with much longer than usual lead times.
- Johns Manville will increase fiberglass insulation prices on 9/1 by 8% again. We will increase retails early in the month.
- Big Timber will take it's second price increase this year on 10/1. We will hold our prices as long as we can, but will raise them by late October/early November.
- Ply Gem will again raise vinyl prices on 9/1 by 10-12% including vinyl siding, skirting, PVC trim and shutters.

Words Worth Reading:

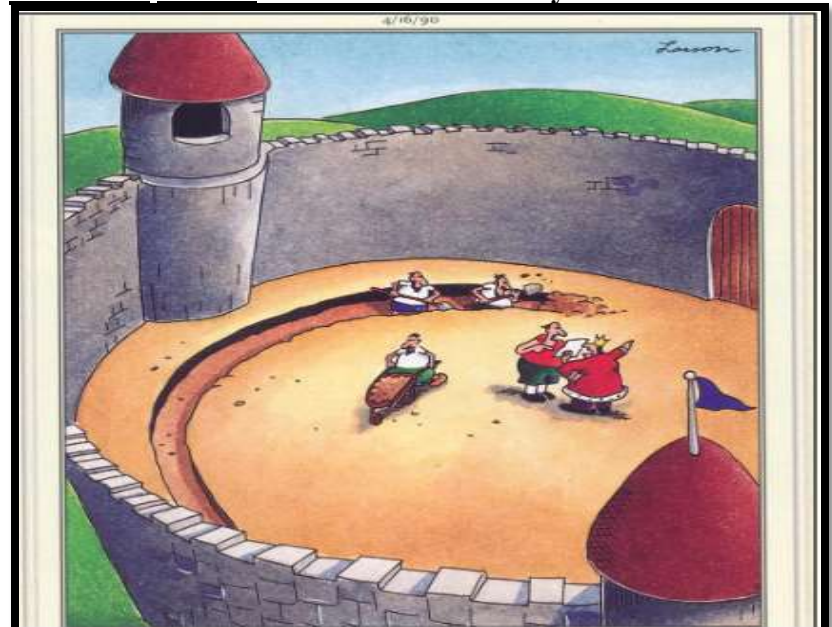
It's been found that if you wake up every morning and practice saying three things you are grateful for-they have to be new each day-by doing this for twenty-one days, even people who were testing as the low-level pessimist on average were now testing as low-level optimist. Now, that doesn't sound that huge, but here's the amazing thing. We can do this with eighty-four-year-old men with genes for pessimism. Not that all eighty-four-year-old men are pessimists, but we found some that were. And if you do this for twenty-one days, what we find is that even if you've practiced pessimism for eight decades of your life, even if you were born with genes for pessimism, when people practiced these, I would never guess before this research that literally two minutes could trump your genes and your environment. They sound like tips or tricks, but they're actually the building blocks of how human beings can change.

By, Shawn Achor
From The Wisdom of Sundays

Quote to Think About:

Gentleness, self-sacrifice and generosity are the exclusive possession of no one race or religion.
Mahatma Gandhi

Hardware Humor: "The Far Side"-Gary Larson



Suddenly, a heated exchange took place between the king and the moat contractor.

Brain Builder: See if you can figure it out!

You're figuring a building project and know that it will take 64 workers to do the job in 15 days. The owner wants it done in 12 days. How many more workers will that take?

Go to
ilionlumber.com
for the answer!