

Ilion Lumber Co.
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January 2021 News & Sales Flyer

While Supplies Last

Tool and Hardware Specials:


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|---|---|---|---|--|--|
| <p>DEWALT</p> <p>20V Max Lithium Ion ½" Compact Cordless Drill Kit</p> <p>\$143.67</p>  <p>364885</p> | <p>DEWALT</p> <p>5" Variable Speed Orbital Sander</p> <p>\$58.37</p>  <p>373087</p> | <p>DEWALT</p> <p>7" High Performance Turbo Rim Wet/Dry Diamond Masonry Saw Blade</p> <p>\$10.49</p>  <p>385425</p> | <p>STANLEY</p> <p>30' FatMax Tape Rule</p> <p>\$14.97</p>  <p>395579</p> <p>Instant Change Utility Knife</p> <p>\$6.87-</p>  <p>393681</p> | <p>Wonder Bar</p> <p>\$5.97</p> <p>338230</p>  | |
| <p>WARNER</p> <p>Long Handle Floor Scraper</p> <p>\$14.87</p>  <p>793566</p> | <p>IMPERIAL BLADES</p> <p>3pk 1 ¼" Oscillating Blades for Wood</p> <p>\$10.97</p>  <p>302433</p> | <p>Titebond</p> <p>Wood Molding Glue 8oz.</p> <p>\$2.77</p>  <p>316024</p> | <p>CLC</p> <p>48 Pocket Tool Bucket Organizer</p> <p>\$9.97</p>  <p>362433</p> | <p>Best</p> <p>Large Area DW Sanding Sponge</p> <p>\$4.37</p>  <p>303895</p> | <p>MARSHAL TOWN</p> <p>Pole Sander w/ wood handle</p> <p>\$16.87</p>  <p>PS</p> <p>Inside Corner Tool</p> <p>\$10.17</p>  <p>355243</p> |

Building Material Specials:

Paint Specials:

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| <p>Red Oak Boards (8'-16)</p> <p>1X4 \$2.10/LF 1X6 \$3.35/LF 1X8 \$4.46/LF</p>  <p>14RO 16RO 8RO</p> | <p>9 Lite/2 Panel Steel Exterior Door Unit</p> <p>2'8"X6'8"- \$235.27 3'0"X6'8"- \$239.27</p>  <p>9L28L 9L30L 9L28R 9L30R</p> | <p>valspar</p> <p>Interior Latex Primer-white</p> <p>1 gal</p> <p>\$10.47</p>  <p>796641</p> | <p>Purdy</p> <p>3/8"X9" Woven Fabric Roller Cover</p> <p>\$2.77</p>  <p>778527</p> | <p>Best Look</p> <p>1 gal Helix Paint Mixer</p> <p>\$2.77</p>  <p>791860</p> | <p>Best</p> <p>Blue Masking Tape</p> <p>1 ½"X60yd-\$3.97 2"X60yd-\$4.97</p>  <p>799829 799836</p> |
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Around the House Specials:

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| <p>CHAPIN</p> <p>Salt & Ice Melt Spreader 80lb-capacity</p> <p>\$96.57</p>  <p>730754</p> | <p>WERNER</p> <p>8' Stepladder Type 1A</p> <p>\$111.77</p>  <p>778281</p> | <p>24" Extension Ladder</p> <p>\$197.57</p>  <p>782106</p> | <p>Great Stuff</p> <p>Pest Block Insulating Foam Sealant</p> <p>\$4.97</p>  <p>260191</p> | <p>GORILLA</p> <p>Duct Tape Silver 35</p> <p>\$7.57/roll</p>  <p>403449</p> | <p>Steel Pro Entry Lockset/Deadbolt</p> <p>\$16.97</p>  <p>239100</p> |
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Commodities Update:

- As of this writing (mid December) the spruce market has exploded! I turned down an offer from a lumber trader thinking the prices were \$40/MBF too high only to find the next week that the prices were up \$220/MBF. There is a flurry of panic buying among dealers adding to the high prices, but hopefully within a month to 6 weeks things will settle back. As for panels, SYP plywood after getting back to somewhat reasonable prices has shot up quickly. Remarkably, there is very little plywood available from mills or distributors. OSB products, not having come down to any degree as did yellow pine, remains high and scarce. It might be February-ish before we see relief.
- Drywall manufacturers will increase costs on 1/4/21. We expect to be raising our retails \$.02-.025/SF around mid January if this increase goes through. Compounds, tape, texture products and plasters will increase 5% 1/4/21. Paper faced and metal trims will increase 10% the same date. USG will increase ceiling panels 7-9% and ceiling grid 10% on 2/1/21. No Coat trims will increase 7% immediately. Trimtex will increase it's vinyl drywall trims by 10% 1/4/21.
- Clark Dietrich has announced another increase of 10% on 1/4/21. This is the fourth month in a row of increases, although sometimes the increases don't take hold and sometimes it decreases somewhat quickly because of competitive pressures.
- Fiberglass insulation will increase early January by 8% and spray foam is already increased by 5%(as reported last month). The supply situation is horrible with this product group.
- Atrium has announced an 8-10% increase 1/4/21 on its window and door products.
- Quikrete announced a 3.5% increase for 2/1/21(as reported last month)
- Between this month's update and last month's there have been many increase announcements. Needless to say, many/most things we sell have seen (or will see soon) increases. Getting product that is ordered to ship within normal lead times has been a challenge also. Our suggestion is to plan way further ahead than normal and check on availability of even our most commonly stocked products.

Quote To Think About:

"If you do nothing, you become nothing."

-Miles Folsom-inmate in Westville Correctional Facility on his reflections of his life and how he decided to make dramatic changes in his life.

New Inventory Items:

- Fire rated plywood- 4X8X3/4"
- Composite shims

Words Worth Reading

"Another time I assumed the worst one day at a drugstore when I saw a cluster of boys in droopy pants whispering and giggling in a huddle. My first thought? Shoplifters.

My husband, who looks for the best in everyone, struck up a conversation. He learned where they went to school and how their grades were.

When I got to the cash register, I was short 25 cents. I yelled to my husband for it. He didn't hear me, but one of the boys did. The boy came over, dug in his pocket, and handed me a quarter. "Here, Miss," he said.

My heart melted.

Why do I sometimes assume the worst from strangers? I question their behavior, but I should question mine. I close off my heart and think it makes me safer somehow.

**-Regina Brett,
*Be the Miracle***

Hardware humor:



Brain Builder:

There is a word in the English language in which the first two letters signify a male, the first three letters signify a female, the first four signify a great person and the whole word, a great woman.

**Go to ilionlumber.com
for the answer!**