














April 2020
News & Sales Flyer

While Supplies Last

Tool and Hardware Specials:

<p>BOSTITCH Stick Framing Nailer \$178.97</p>  <p>395226</p>	<p>20V MAX LITHIUM-ION 1/2" Compact Drill Kit \$143.97</p>  <p>364885</p>	<p>DEWALT 25' Premium Tape Measure \$16.99</p>  <p>364207</p>	<p>Premium Retractable Straight Utility Knife \$7.99</p>  <p>349663</p>	<p>2PC Demolition Screwdriver Set w/steel caps \$8.59</p>  <p>301263</p>
<p>WERNER Fiberglass Extension Ladder HD T-1A (300lb Capacity) 20' - \$174.97 24' - \$192.97</p>  <p>782122 782106</p>	<p>Do it Best Large Area DW Sanding Sponge Fine/Medium \$2.99</p>  <p>303895</p>	<p>Grip Rite Auto Wire Tying Tool \$12.99</p>  <p>732451</p> <p>16 Ga. Rebar Tie Wire \$3.29</p>  <p>736800</p>	<p>Woods Halogen Tripod Work Light \$25.97</p>  <p>732478</p> <p>Hand Wire Tying Tool \$1.99</p>  <p>521175</p>	

Building Material Specials:

We have a nice stock of treated lumber at very competitive prices!



Paint Specials:

<p>Do it Best One Coat Paint Brush 1" - \$1.79 1-1/2" - \$1.99 2" - \$2.79</p>  <p>784002 784011 784306</p>	<p>Best Look Paint Sale **April 2- April 5 only**</p> <p>BUY ONE • GET ONE FREE!</p>  <p>-Gallon size containers only -Excludes alkyd/oil based paints and floor enamels</p>	<p>valspar Interior Latex Primer 5gal \$49.97</p>  <p>796632</p>
------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------	-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------	-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------

Around the House Specials:

<p>Special Kitchen & Bath Offer Every Kitchen sold of \$2500 or more Receive 1 Free Laundry Wall Cabinet (Flat Panel Gray 45") a \$269.00 value</p> 	<p>Do it Best 50' 16/3 Orange Outdoor Extension Cord \$8.87</p>  <p>513867</p>	<p>Do it Best HD 5/8"X50' Reinforced Hose \$16.97</p>  <p>700479</p>	<p>Do it Best 30" Poly Leaf Rake \$5.99</p>  <p>756220</p>	<p>Do it Best Poly Schrub Rake \$2.99</p>  <p>760117</p>
---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------	-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------	---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------	------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------	---------------------------------------------------------------------------------------------------------------------------------------------------------------------

COVID-19 update:

As of this writing, we continue to make every safe effort to conduct our business with a minimum of interruption. While employees have been directed and are taking precautions regarding personal hygiene and social distancing, we are still making deliveries and accepting walk in customers. At this point, Federal authorities have deemed our business to be an essential service which allows us to remain open. We want to be responsible to the community and not be an agent spreading the virus, but also want to fill the needs of our customers who are depending on us. Walking a fine line we may need to adjust course as the situation changes, but for now we are operating under the above schedule.

Commodities Update:

- The big question on our customers minds with the virus situation is how will the materials that they need be affected. Will prices go up or down and particularly, will the supply be on hand when they are needed? I have no crystal ball to answer those questions but can say that besides dust masks and cleaning supplies we have been in good stock of all other product and have not even heard from our primary vendors that there will be difficulty in making their usual deliveries to us. Whether that continues will be determined as time goes on. Presently our yard is bursting at the seams with product in anticipation of a good selling season.
- Panel products: Both OSB and SYP plywood have been lowering their prices amid concerns over lack of buyers. Should the virus situation settle down, prices will undoubtedly rise.
- Dimension lumber: Same situation with Spruce dimension lumber- numbers are down amid buyers timidity. Funny enough though, treated lumber prices have been on the rise.
- Again steel stud manufacturers have announced another 10% price increase for April. We'll see where this one goes.

New Inventory items:

Quikrete concrete & masonry repair display-12-15 different items new to stock.

Marshalltown Carbide Tipped File Nippers.



Do it Best
Dead Blow
Hammer 2lb.



Quote to Think About:

Even after all this time,
The Sun never says to the Earth,
you owe me,
Look what happens with a love like that,
it lights the whole world.

Hafiz

Brain Builder: See if you can figure it out!

Quarantine Trivia:

Which of the following is the true origin of the word "quarantine"?

1. In the 14th century, ships coming into Venice from infected ports had to wait 40 days before landing.
2. The traditional dwellings in Benedictine monasteries in France.
3. A designated section of the Civil War camps for the wounded.
4. The room where the high priest would wait before entering the Holy of Holies in First Temple-era Jerusalem.

Go to www.ilionlumber.com for the answer!

Words Worth Reading:

People are often unreasonable, illogical and self-centered; forgive them anyway. If you are kind, people may accuse you of selfish, ulterior motives; be kind anyway. If you are successful, you will win some false friends and some true enemies; succeed anyway.

If you are honest and frank, people may cheat you; be honest and frank anyway. What you spend years building, someone could destroy overnight; build anyway. If you find serenity and happiness, they may be jealous; be happy anyway. The good you do today, people will forget tomorrow; do good anyway. Give the world the best you have, and it may never be enough; give the world the best you've got anyway.

You see, in the final analysis, it is between you and God, it never was between you and them anyway...

Mother Teresa of Calcutta

Hardware Humor:

