Ilion Lumber Co. 161 W. Main St. Ilion, NY 13357



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Hot Deal Hut!

At your next stop to our store, visit our new clearance shed-we call it the "Hot Deal Hut". It's stocked full of our mistakes over the last few years! We've got kitchen cabinets, new and replacement vinyl windows, bathroom furniture and many more products-all priced at "get rid of them" prices.



Commodities update:

- Panel Products: <u>OSB</u> took a somewhat large hike of \$15-17/MSF late last week on the announcement of curtailments of a few large producers. We might even see another increase this week, but nothing long lasting is expected.
 While other panels, like <u>SYP plywood</u>, usually follow a similar path, that is not the case yet. The <u>SYP plywood</u> market is still flat!
- <u>Dimension Lumber</u>: Most species have been trading slightly higher or slightly lower since last report, not much movement one way or the other. SYP (<u>PT lumber</u>) has recently been on the increase, but with winter on the horizon, not too much to worry about.
- <u>Gypsum</u> manufactures, at least some of them, have announced increases for 1/1/20 in the 15-20% range. It's pretty hard to believe an increase of that magnitude will occur, if any at all. We'll know more as we get close to the new year.

Quote to Think About:

The people whom I regard as the most successful aren't the ones I used to think were successful. Instead they are the ones who love and are loved. They are the ones who have beautiful, loving families. They are the ones who toil quietly and patiently on the frontlines of life.

(I wrote this before I saw that napkin on which Albert Einstein had scribbled, "A calm and modest lífe brings more happiness than the pursuít of success combined with constant restlessness", sold for \$1.3 million at auction.) Maria Shriver

Words Worth Reading:

"I know that the holiday season can be particularly hard for those of us who have lost parents or other loved ones. But as we gather with those we love, may we remember that our children are watching us and learning from us in the here and now. May we also remember to keep the legacies of those we have lost alive through stories, through humor and through out own words and actions"

Maria Shriver



After a while, Tony found it advisable to wear his hard hat even after he got home from work.

Brain Builder: See if you can figure it out!

A man is the owner of a winery who recently passed away. In his will, he left 21 barrels (seven of which are filled with wine, seven of which are half full, and seven of which are empty) to his three sons. However, the wine and barrels must be split, so that each son has the same number of full barrels. Note that there are no measuring devices handy. How can the barrels and wine be evenly divided?

Go to ilionlumber.com for the answer!