Ilion Lumber Co. 161 W. Main St. Ilion, NY 13357



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*** While Supplies Last ***

<u>Hot Deal Hut:</u>

At your next stop to our store, visit our new clearance shed-we call it the "Hot Deal Hut". It's stocked full of our mistakes over the last few years! We've got <u>kitchen cabinets</u>, new and replacement <u>vinyl windows</u>, <u>bathroom furnitur</u>e and many more products-all priced at "get rid of them" prices.

Commodities update:

- Panel Products:
 - OSB mills, some of which had production curtailments this summer, have order files out 1-2 weeks, which says that demand hasn't really caught up with supply and therefore pricing should remain stable.
 - <u>SYP plywood</u> has seen a slow steady price erosion over the summer and barring any major happening, will most likely continue so.
- Dimension Lumber:
 - As opposed to panels, dimension lumber seems poised to make some price increases in this next month and throughout the rest of the year. Experts say the first and biggest increases will be 2X6's.
- The drywall increases announced by USG (last delayed 9/3) has been revised again and will include only <u>Mold Tough</u> and <u>Sheathings</u> and other specialty products and will be \$10MSF. Regular drywall will not increase.
- Clark Dietrich will implement a price increase of 5% on their steel products (steel studs, trims, etc) on 9/3.

Quote to Think About:

"Man can only enjoy that which he acquires with hard work and toil. The harder you work for something the more you enjoy that. If something is easy, how much reward is there?"

David Horton- one of only 15 finishers of the Barkley Marathons, an ultra marathon event held annually since 1986

Brain Builder: See if you can figure it out!

Which 2 of the US States ranks the same among all 50 states in population and in land area?

Go to ilionlumber.com for the answer!

New Inventory items:

- White on white trim coil 24"X50' (in addition to our white/brown stock)
- Metal Tech scaffolding
 (5'X5' frames, casters, leveling jacks, etc.)

Words Worth Reading:

The Impossible Dream (Man of La Mancha) Don Quijote Miguel de Cervantes

To dream the impossible dream To fight the unbeatable foe To bear with unbearable sorrow To run where the brave dare not go...

To right the unrightable wrong To love, pure and chaste from afar To try when your arms are too weary To reach the unreachable star...

This is my quest To follow that star No matter how hopeless No matter how far To fight for the right Without question or pause To be willing to march into Hell for a heavenly cause...

And I know, if I'll only be true to this glorious quest Then my heart can lie peaceful and calm till I'm laid to my rest...

And the world will be better for this That one man scorned and covered with scars Still strove with his last ounce of courage To reach the unreachable star!!

Hardware Humor: Close to Home, John McPherson



Unable to attain the same level of artistic success as other elephants, Simba and Fungo were relegated to painting houses.