

<u>Commodities update</u>:

- Panel products: <u>OSB</u> mills, between production curtailments, planned maintenance shutdowns and mandatory evacuations due to the threat of forest fires, are reducing the supply of product available. It's likely that, in the short term, prices will rise. <u>SYP plywood</u> mills are trying the same tactic, but for some reason with less success. Pricing has been relatively steady.
- Dimension Lumber: Both <u>SPF</u> and <u>SYP(treated)</u> have responded to the production curtailments and even mill closures with very noticeable price increases. This may remain in an upward direction for the near future.
- With the most recent tariff imposed on China for metal goods coming to the US we are expecting a 15% price increase on items like <u>scaffolding</u>, access doors, nuts & <u>bolts</u> and various <u>hardware</u> items.
- A number of prominent shingle manufacturers have announced July 1 increases of 5-7%. We'll see what happens to prices, but for the time being we'll keep our prices steady.

Words Worth Reading:

"It really makes a difference what we say; the words that come out of our mouth. I note this from a women who survived Auschwitz, one of the rare survivors. She went to Auschwitz when she was 15 years old, her brother was 8 and the parents were lost. And she told me, she said' We were in the train going to Auschwitz, and I looked down and saw my brother's shoes were missing, and I said 'Why are you so stupid?! Can't you keep your things together?! For goodness sake!"...the way an elder sister might speak to a younger brother. Unfortunately, it was the last thing she ever said to him because she never saw him again. He did not survive.

And so, when she came out of Auschwitz, she made a vow, she told me this. She said, 'I walked out of Auschwitz and into life. And I made a vow, and the vow was: <u>I will never say anything that couldn't stand as the</u> last thing I ever say.'

-Benjamin Zander

Brain Builder: See if you can figure it out!

What are the three basic words in the English language that begin with "DW"

Go to ilionlumber.com for the answer!

New Inventory items:

 DeWalt 20V cordless oscillating tool kit



- DeWalt 20V cordless <u>reciprocating saw</u> kit
- Pressure treated 6X6X20'
- <u>4X16X5/8" FC sheetrock</u>
- <u>Valspar</u> <u>Medallion</u> <u>exterior</u> <u>satin</u> <u>paints</u> (in addition to flat and semi-gloss already stocked)
- Gorilla 4"X10' <u>waterproof repair patch</u> (twice the size, almost half the cost and more effective than the TV advertised product)



- Hillman Steelworks <u>solid steel rods</u>-various sizes and lengths
- DeWalt <u>safety glasses</u>-clear and smoke lens



USG Interiors ceiling tiles 2X2 Shadow Line



*Eclipse(Luna) *Frost(Artic) *Glacier(Cheyenne)

Quote to Think About:

"There is joy in self-forgetfulness. So I try to make the light in others' eyes my sun, the music in others' ears my symphony, the smile on others' lips my happiness."

Helen Keller

Hardware Humor:

THE LOCKHORNS, Bunny Hoest and John Reiner



IT'S NOT EXACTLY FOR HOME IMPROVEMENT ... IT'S TO KEEP IT FROM GETTING ANY WORSE."