

Commodities Update:

 Panel products: <u>OSB</u>- between mill production curtailments and the talk of national chains making aggressive purchases, it is likely we will see price increases this month.

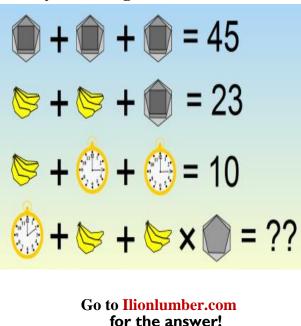
<u>SYP plywood</u> also will see increases in the next few weeks caused mainly by wet weather affecting log supply and the uptick in seasonal demand.

- <u>Dimension lumber</u>: Moderate price increases are expected for <u>SPF lumber</u> and <u>SYP</u> <u>dimension(PT lumber</u>) has been steady, but would also not be surprising to see moderate increases here as well.
- Clark Dietrich has announced a 10% increase for <u>steel studs</u> effective 4/1/19. We will increase our retails by mid month if it looks like the increase will hold.
- Roofing manufacturers have announced increases of 5-7% on <u>shingles</u> for early April. We'll wait to see where the market goes before we make any retail changes.

Quote to Think About:

'Carry out a random act of kindness, with no expectation of reward, safe in the knowledge that someday someone might do the same for you.' Princess Diana

<u>Brain Builder</u>: See if you can figure it out!



<u>New Inventory Items:</u>

- Tarco Easy Lay Basic <u>Synthetic Roof</u> <u>Felt</u> 10 square roll(replaces our old Feltex)
- Ladder accessories:

Werner Quick Click <u>ladder</u> <u>stabilizer</u>



Words Worth Reading:

"...l am certain that underneath their topmost layers of frailty men want to be good and want to be loved... When a man comes to die, no matter what his talents and influence and genius, if he dies unloved his life must be a failure to him and his dying a cold horror. It seems to me that if you or I must choose between two courses of thought or action, we should remember our dying and try so to live that our death brings no pleasure to the world.

John Steinbeck, East of Eden

Hardware Humor:

