

While Supplies Last

#### **Commodities** Update:

- Panel products: <u>OSB</u>, after months of decreasing prices, seems to have built enough order files to control the price in a stable to upward direction. <u>SYP plywood</u> has firmed in pricing, but is not expected to be more than slightly higher in the next few weeks.
- Dimension lumber: <u>SPF</u> lumber has seen some noticeable increases the last few weeks, but no indication of the duration of these weekly increases. SYP(our <u>treated species</u>) gained a slight uptick recently as well.
- The <u>Gypsum</u> increase scheduled for mid February will turn out to be \$.02 to \$.025/square foot. The promised maximum increase for this year will not be more than \$035/square foot for those planning future jobs. We will increase our retail prices by month end.
- Our <u>fiberglass insulation</u> increase previously reported will not be reflected in our retails until mid March.
- USG will increase price on <u>Durock cement</u> <u>board</u> products by 10% on February 11,2019.
- As reported last month, USG will increase <u>ceiling panels</u> by 8% and <u>ceiling grid</u> by 6% effective February 4, 2019.
- <u>Cellulose insulation</u> will be increasing by 7% on February 1, 2019. We'll raise our retails mid to late February.

# Quote to Think About:

After all, our following of Jesus always has less to do with our words and more to do with our lives.

> From Barking to the Choir By Greg Boyle

Brain Builder: See if you can figure it out!

What is brown, has a tail and head, but no legs?

Go to <u>www.ilionlumber.com</u> for the answer!

## <u>New Inventory Items:</u>



We've invested in a new paint tint machine and have brought in additional inventory in <u>Valspar</u> <u>paints</u> and <u>Cabot stains</u>. We hope to have the new machine up and running in the next few weeks and we'll be offering some attractive enticements to try our paint program

## **Words Worth Reading:**

On making judgements about a person on a first impression-

After all, what can a first impression tell us about someone we've just met for a minute... for that matter, what can a first impression tell us about anyone? Why, no more than a chord can tell us about Beethoven, or a brushstroke about Botticelli. By their very nature, human beings are so capricious, so complex, so delightfully contradictory, that they deserve not only our consideration, but our *reconsideration*-and our unwavering determination to withhold our opinion until we have engaged with them in every possible setting at every possible hour.

From A Gentleman in Moscow By Amor Towles

## Hardware Humor:



