

#### **Commodities** Update:

- Panel Product: <u>OSB</u> products seem to be holding steady after the Hurricane Florence instigated bump in activity. <u>SYP plywood</u> seems to have a bit more strength with strong demand expected these next few weeks.
- Dimension lumber: <u>SPF lumber</u> is just starting to drop in price as quickly as it rose a while back. Still not at the pre increase levels, but if it continues, that wont be long. <u>SYP</u> <u>lumber(used for pressure treated)</u> has had much milder price decreases, but still has been decreasing.
- USG is announcing an increase in its <u>Mold</u> <u>Tough(mold and water resistant)drywall</u> and <u>Securock Glass Mat Sheathing</u> due to increases from a tariff on key raw materials effective 10/15/18.
- As announced previously, our <u>fiberglass</u> <u>insulation</u> prices will raise by 6% effective 11/1/18.
- Therma Tru <u>exterior doors</u> will increase price by 6-9% on 11/5/18. The tariff on steel will affect many building projects including loose nails, roofing nails, screws, nuts and bolts. The 10% tariff for these products will increase to a 25% tariff on 1/1/19.

# Hardware Humor: Ron Therien



"The pizza guy wants to know what floor we're on."

#### New Inventory Items:

- In the kitchen & bath department we've added a new display of Home Impressions <u>kitchen faucets</u>, <u>bath faucets</u>, <u>tub & shower faucets</u> and <u>laundry faucets</u>.
  Additionally, we've added a few more <u>Delta faucets</u> to inventory.
- An addition to the Gorilla adhesives program is the <u>heavy duty construction adhesive</u> in 9oz tubes.
- Surface Shields <u>builder board</u> 38"X100' is a new addition for floor protection similar to the way red rosin paper is used. The material is much more effective for its intended purpose.
- Fernco <u>flexible</u> <u>caps</u> have been added for plumbing fixes. Sizes are 1-1/2",2",3" and 4".
- <u>Prebent step flashing</u> has also been added finally, due to numerous requests.

## Words Worth Reading:

There are a lot of ways to be a family. But here is how to BE a family: You have to spend time together. You have to try to be honest so that people trust you. You have to forgive others their failings and disappointments and ask for forgiveness for your own. You have to let things happen, to surrender to events, and accept that no matter what you do, life unspools anywaywhether you are alone and crying in your car, or holding hands with your beloved. You have to embrace those fleeting moments when everyone is healthy and happy. And sometimes, you have to make a spectacular celebration, just because you can. From: Strangers Tend to Tell Me Things

by Amy Dickinson

### **Quote to Think About:**

I know that I have still before me a difficult path to traverse. I must reduce myself to zero. So long as a man does not of his own free will put himself last among his fellow creatures, there is no salvation for him. From: Gandhi an Autobiography by Mohandas K Gandhi

Brain Builder: See if you can figure it out!

# 5+5+5=550

Add one line to make this equation correct (This is our first customer contributed brain builder. Thank you Andy!) Go to <u>www.ilionlumber.com</u> for the answer!