

Ilion Lumber Co.
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June 2018 News & Sales Flyer

Tool and Hardware Specials:

<p>Paslode 16 ga Angle Finish Nailer  Includes 2nd battery and 2 fuel cells (an \$80 value) \$398.75 902400</p>	<p>DEWALT 12" Sliding Compound Miter Saw  \$619.00 336265</p>	<p>DEWALT Rolling Miter Saw Stand (a \$204 value)  302441</p>	<p>DEWALT 2-pack 12" Saw Blade Combo (a \$69 value)  306261</p>
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FREE
 with purchase of saw!

<p>STANLEY 25' Powerlock Tape Measure  \$9.49 324919</p>	<p>DRONCO 4-1/2" Metal-Cutting Wheel  \$2.19 367597</p>	<p>DRONCO 4-1/2" Multi-cut (metal/masonry) Wheel  \$2.59 367605</p>	<p>MARSHALLTOWN Grout bag  \$5.19 384992</p>
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Building Material Specials:

<p>SUPERIOR CLAY CORP 24" Clay Flues 8" x 8" 8" x 12"  \$11.29 88F</p>	<p>SUPERIOR CLAY CORP Fire Brick 9" x 4-1/2" x 2-1/2"  9" x 4-1/2" x 1-1/4"  \$1.69 ea FBR FBR5</p>	<p>CUSTOM BUILDING PRODUCTS Multiset Modified Thin-set Mortar Gray 50 lb.  \$9.79 TSG</p>	<p>Reflectix Foam Expansion Joint 1/2" x 50' 4" 6"  \$9.97 EJ4</p>	<p>Reflectix Foam Expansion Joint 1/2" x 50' 4" 6"  \$12.97 EJ6</p>
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Around the House Specials:

<p>GRO MAX Top Soil 40 lb.  \$1.79 TPS</p>	<p>Best Brown Jersey Glove  \$0.79 708764</p>	<p>Best 32 Gal Trash Can Black  \$13.49 608017</p>	<p>Best Wheel Barrow 6 cu. ft. - flat free  \$67.99 705364</p>	<p>Best Paint Thinner 1 gal.  \$6.59 785993</p>
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While Supplies Last

POLICY CHANGE: Please note that at Ilion Lumber we will continue to accept credit card payments for in-house charge accounts, but we will no longer allow the statement discount to be applied when paid by credit card. This will be effective 6/1/18.

Commodities Update:

- Panel Products:
 - OSB continues to increase in price. Mill order files are pushed well into June and, as you know, when this happens, prices rise.
 - SYP Plywood is undergoing a slow moderate price increase which, over time, has been surprisingly substantial.
- Dimension lumber:
 - SPF lumber has remained at its record levels and we don't expect any relief from this until possibly July!
 - SYP lumber (pressure-treated species) as well is riding a wave of increases—some weeks of double-digit increases. We've never seen the extremely high costs we're seeing now!
- Gypsum availability remains very tight. Some of our orders which we usually receive a few days after placing the order are taking two weeks or more! Gypsum plants are busy and the trucking shortage has only worsened the situation. USG has announced a June 25 increase and the minimum would be \$10/MSF.
- Roofing manufacturers, GAF included, have announced a 5-8% increase effective June 11, 2018.
- Again, steel stud prices will rise another 10% effective June 1, 2018.
- Not price-related, but Roxul insulation has been rebranded and is now called Rockwool insulation.
- Be aware, too, that not only steel prices are rising rapidly, but aluminum products have been steadily rising as well.

Hardware Humor:



"This is my husband. I want you to stop selling him stuff!"

New Inventory items:

- We've added to stock in more substantial quantities:
 - Firebrick (both regular and split)
 - Regular brick (3 different types)
 - Refractory cement – 50lb.
 - 2" x 12" x 20' KD Spruce
 - Quikrete:
 - Veneer Stone Mortar – 80 lb.
 - Concrete Mix 5000 – 80 lb.
 - Fast-Setting Concrete Mix – 50 lb.
 - Sand/Topping Mix – 80 lb.
 - Imperial Sheetrock: 5/8", 1/2", 5/8" FC

Words Worth Reading: In honor of Fathers' Day, we've printed these song lyrics. Check it out on Youtube—great song!

"My Old Man" – Zac Brown

He was a giant

And I was just a kid

I was always trying

To do everything he did

I can still remember

every lesson he taught me

Growing up learning how

To be like my old man

Now I'm a giant

Got a son of my own

He's always trying

To go everywhere I go

Do the best I can to raise

Him up the right way

Hoping that he someday

Wants to be like

His old man

He was a lion

We were our father's pride

But I was defiant

When he made me walk the line

He knew how to lift me up

And when to let me fall

Looking back

He always had a plan

My old man

My old man

I know one day

We'll meet again

As he's looking down

My old man

I hope he's proud

Of who I am

I'm trying to fill the boots

Of my old man

My old man

Feel the callous on his hands

And dusty overalls

My old man

Now I finally understand

I have a lot to learn

From my old man

Brain Builder: See if you can figure it out!

What are the four states in the USA whose capital begins with the same letter as the state's name?

Go to ilionlumber.com for the answer!

Quote to Think About:

"Never base your life decisions on advice from people who don't have to deal with the results of your decision."