







July 2018
News & Sales Flyer

Tool and Hardware Specials:

<p>CHAN NEL LOCK Lock-back Utility Knife w/ 10 blades</p>  <p>\$9.79 363944</p>	<p>BLACK&DECKER 13 AMP Circular Saw 7-1/4"</p>  <p>\$39.99 303196</p>	<p>DEWALT HD Variable Speed Jigsaw Kit</p>  <p>\$86.94 331287</p>	<p>ZIPWALL 12' Springloaded Poles for Dust Barriers</p>  <p>\$184.79 SLP4</p>
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<p>Do it Best Triple-Expanding Foam Spray</p>  <p>\$3.49 268976</p>	<p>Do it Best Window & Door Foam Sealant</p>  <p>\$3.99 100600</p>	<p>CLC Custom LeatherCraft Swivel Knee Pads</p>  <p>\$9.69 330469</p>	<p>sashco Producers That Work Through the Roof - Cement & Patching</p> <p>10.5 oz tube 1 quart 1 gallon</p>  <p>\$5.59 \$14.39 \$42.59 117927 117935 117943</p>		
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Building Material Specials:

<p>6-panel Pine Prehung Door Unit 2'8" x 6'8" 3'0" x 6'8"</p>  <p>\$147.92 286PPL 286PPR 306PPL 306PPR</p>	<p>N NELSON WOOD MIAMI 12" Red Cedar Shims 42 pcs/bd</p>  <p>\$2.79 RCS</p>	<p>JM Johns Manville Fiberglass Insulation R38 x 24" Kraft-faced 64 SF</p>  <p>\$46.53 / bg K1245</p>	<p>Do it Best Quality Paints. Stocked 1-gallon Interior or Exterior</p> <p>Buy one, get one 50% off! (limit 10 gallons)</p>
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Around the House Specials:

<p>Do it Best Long Handle Shovels Square Pt. Round Pt.</p>  <p>\$6.99 710537 710608</p>	<p>Do it Best Brown Jersey Gloves</p>  <p>\$.99 / pair 708764</p>	<p>Key Duplication for Schlage or Kwikset locks</p>  <p>Buy one at \$2.00, get one free! 237470 237443</p>	<p>Do it Best "All Paints" Paint Brushes</p> <p>1" 2" 3" 4" 1-1/2" sash</p>  <p>\$.99 \$1.79 \$2.99 \$3.99 \$1.79 780550 780532 780462 780444 791493</p>
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While Supplies Last

Commodities Update:

I'm not sure in my 30-plus years in this business that we have had more numerous and significant price increases from such a wide variety of products as we are seeing now this summer.

- Panel Products: while nothing significant seems to be happening in any one week, both OSB and SYP plywood has been slowly and steadily increasing since the last part of last year!
- Dimension lumber: both SPF and Treated lumber are trading at prices that have not been seen ever! Maybe it's a testament to the strong construction activity throughout the country, but I'll admit, it is very difficult to stay up with the increases and still have stock available to sell.
- Gypsum price increase this month in the neighborhood of \$15/MSF and all USG interior finish products will increase 3%.

New Inventory Items:

- Zipwall springloaded poles for dust barriers
- Plumb Pak push fit (like Sharkbite) tubular drainage fittings 1-½"
- Marshalltown 8' Ezy screed with level
- Johnson Level new "Ultra" box levels (like Stabila) 24", 32", 48", 72"
- DeWalt pocket battery charging bags
- Trim-tex vinyl cornerbead 8' and 10' and 10' archway cornerbead
- Tile spacers – various sizes
- 5/8" rebar 20' (in addition to ½" x 20')
- 3 types of modular bricks
- Elmer's colored wood filler – assorted colors

Brain Builder: See if you can figure it out!

What four lettered word can be written forward, backward and upside-down and can still be read from right to left?



Go to ilionlumber.com
for the answer!

Words Worth Reading:

Life lesson 32

We guys had a special afternoon planned. The three of us, grandsons Joshua, 7, Caleb, 5, and I were going to McDonald's for lunch and then afterwards to the movies. We pulled out of the driveway and headed down the street, but as we got to the end of the block, I realized I'd forgotten something so, with no traffic behind me, I put the car in reverse and began backing up to the house.

Younger Caleb saw me twisting around to see where I was going and, offering to help, said, "You can look straight ahead Grandpa, I'll tell you when to turn."

"No Caleb, that's ok. I'd better do it my way."

When we reached the house, I told the kids I'd be right back. Returning a few seconds later, Joshua asked what I'd gone inside for.

"I forgot to kiss Grandma goodbye," I said, and started to drive away again. After a thoughtful silence of ten seconds or so, Joshua asked, "Do you always kiss Grandma goodbye?" I was surprised that he'd latched on to that thought, but replied, "Yes, I always kiss Grandma hello and goodbye—that's one of the ways to let her know I love her."

Another long pause and Joshua simply said, "Oh."

"Don't you kiss your mom and dad hello and goodbye?"

They both replied, "Yes," and I said, "Someday you may do the same with your own wives too!"

There was no answer to that comment, but both boys sat reflectively looking out their windows, deep in their own thoughts, and I felt happy that in that simple way the kids could, on our way to McDonald's, learn such an important lesson.

-Al Cavo

Hardware Humor: "Close to Home" by John McPherson



"Stuart, those are combs. The reading glasses are over here."

Quote to Think About:

"To see the universal and all-pervading Spirit of Truth face to face one must be able to love the meanest of creation as oneself." – Mohanda K. Gandhi