



1027 JEFFERSON AVE. UTICA, NY
724-5970 1-800-448-3133

November 2015 News & Sales Flyer



161 W. Main Street - Iliion, NY 13357
315-895-7437 - Fax: 315-895-8009

Tool and Hardware Specials:

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| <p>BLACK & DECKER</p> <p>4V Cordless Screwdriver \$19.79</p>  <p>302321</p> | <p>WERNER</p> <p>Fiberglass Stepladders Type 1 6' - \$49.99 8' - \$89.99</p>  <p>791598 791601</p> | <p>DEWALT</p> <p>16pc Reciprocating Saw Blade Set 6pc Spade Bit Set</p> <p>\$22.49 \$9.59</p>   <p>DW4899 301578</p> |
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| <p>Milwaukee</p> <p>Tape Measure/Knife/Marker \$19.97</p>  <p>302638</p> | <p>Do-it Best</p> <p>100pc 7" Cable ties \$2.49 500pc 4"5"7" Cable ties \$5.19</p>  <p>500381 500955</p> | <p>Gorilla</p> <p>Glue 4oz Duct Tape \$5.49 \$7.59</p> <p>Silver, Black, White</p>  <p>50004 6074003 6035120 6025002</p> | <p>O'Keefe's Working Hands Crème \$4.99</p> <p>3.4oz can 3oz. tube</p>  <p>750684 K0290003</p> |
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Building Material Specials:

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| <p>USG</p> <p>Ultralight Sheetrock 4x8x1/2" \$10.40</p>  <p>U128</p> | <p>Joint Compound 4.5gal \$15.80</p>  <p>JC</p> | <p>Do-it Self Adhesive DW Tape \$3.89</p>  <p>FT2</p> | <p>Great Stuff Pest Block Insulating Foam \$6.49</p>  <p>260191</p> | <p>JM Johns Manville</p> <p>Fiberglass Insulation R38X24" Unfaced 72SF/BG \$36.49/BG (\$.507/SF!)</p>  <p>U1373</p> |
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Around the House Specials:

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| <p>Do-it Photo Cell Digital Timer \$5.97</p>  <p>505013</p> | <p>Suncast Poly Snow Shovel/Pusher w/metal wear strip \$8.99</p>  <p>760661</p> | <p>DEWALT</p> <p>Winter Gloves \$7.99</p>  <p>DPG737L</p> | <p>Quikrete Tube Sand 60lb \$3.99</p>  <p>TUBE</p> | <p>Polar Express 50lb Ice Melt Calcium Chloride/Potassium Chloride \$9.39</p>  <p>701886</p> |
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Special Request:

I've never before used this newsletter as a request for donations, but this month is an exception. Many of you may be aware that the children of Theresa (from our Ilion and Utica office) and Jon Cole-Cecilia and Myles- are both fighting a rare degenerative retinal condition which may eventually take their sight from them. Research is well underway and significant progress is being made for a cure. The attached sheet details the medical condition, the research being done and fundraising efforts currently underway.

I am asking that you please consider attending the event and/or make a contribution to the cause. Thank you for doing what you can.

Al Cavo

Commodities Update:

- Fiberglass insulation price increase is postponed to January 5 2016.
- Drywall price increases are being announced by manufacturers other than our main supplier, USG. If the increase is anything like the annual increases of the last four years, it will be somewhere in the 10-15% range. More details will be available as we get closer to the year end.
- Steel studs may see a 10% increase on January 1, although with recent competition, it has been difficult for manufacturers to maintain any price increase.
- Dimension lumber is seeing clear signs of steady increases on almost all species and sizes.
- Panel products: OSB continues its upward pricing-much more noticeably than the past few months while SYP plywood is trying, but not as successfully, to get increases also.
- Bagged cements- masonry and portland cements (not ready mix) will increase \$.40/bg and \$.50/bg respectively on January 1, 2016.

New Items:

- Komelon self locking 25' tape measure Cavo's
- DeWalt 20V MAX Lithium Ion Cordless drill kit Cavo's/ Ilion



- Screen repair patches- use ordinary hair dryer Cavo's
- Gorilla high strength packing tape Cavo's
- Channellock 18" open top tool carrier Cavo's/Ilion



Hardware Humor:



Words Worth Reading:

Excerpts from a speech Pope Francis gave in Santiago, Cuba on the topic of family.

“It is in the home that we learn fraternity, solidarity, and not to be overbearing. It is in the home that we learn to receive, to appreciate life as a blessing and to realize that we need one another to move forward. It is in the home that we experience forgiveness, that we are continually asked to forgive and to grow. In the home there is no room for “putting on masks”: we are who we are, and in one way or another we are called to do our best for others... It is in the warmth of the home that faith fills every corner, lights up every space, builds community. At those moments, people learn to discover God’s love present and at work.

In many cultures today, these spaces are shrinking, these experiences of family are disappearing, and everything is slowly breaking up, growing apart. We have fewer moments in common, to stay at home as a family. As a result, we don’t know how to be patient, we don’t know how to ask permission or forgiveness, or even to say “thank you”, because our homes are growing empty. Empty of relationships, empty of contacts, empty of encounters... Without family, without the warmth of home, life grows empty, there is a weakening of the networks which sustain us in adversity, nurture us in daily living and motivate us to build a better future.”