

May 2014 News & Sales Flyer







321244

Bostitch roofing gun/compressor kit combo

> \$279.00 <u>w/purchase</u> of roof shingles

includes:

1-RN46 roof gun 1-6gal compressor 1-1/4"X25' air hose

301638

DeWalt 12" sawblade 2 pak



1-80T 1-32T \$44.99

306261

Bora 36" clamp edge \$23.99



Great Stuff window/door foam



287601

\$4.59

Titebond II wood glue **160z**



343420

\$3.39

Irwin chalkline/chalk set-blue



Moisture control mix

327961

Foam expansion joint 1/2"X4"X50" \$8.99



Weed block landscape fabric 3'X50'



\$7.99



\$6.97

mail-in -\$4.00 rebate \$2.97



726801

6 cubic foot steel tray wheelbarrow w/ "no flat" tire



Do it Best

2 gal. poly tank sprayer



745666

2 pak hose nozzle set \$5.99



742504

"No spill" gas can 1-1/4 gal 2-1/2gal \$14.29 \$11.79



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We have recently completed the new update of the Ilion Lumber website (ilionlumber.com). Cavo Builders' Supplies was updated a few months before that. We'd encourage all of our customers to take a browse through both Ilion's and Cavo's. It's full of useful and helpful information. Please let us know what you think about it and if you think we can improve it further for your benefit.

Commodities update:

- Clark Dietrich and other <u>steel stud</u> manufacturers have announced another 10% increase scheduled for May 27.
 Prices had been falling again until this past month and this announcement may be an effort to stem that trend.
- Guardian Building Products, our <u>fiberglass insulation</u> vendor, has announced a 12% increase on roll and batt insulation and a 15% increase on loose fiberglass for May 30.
- Dow has increased prices on its <u>extruded polystyrene</u> <u>insulation</u> (blue foam) by 6% effective 4/28/14. We will be raising our prices in the early part of this month.
- GAF announced a <u>shingle</u> price increase for April 28. We'll see how this shakes out and whether it will have any bearing on retail prices before midsummer!
- Our vendor for 3/8" siding backer board is increasing their price by 10%. We will follow suit in May.
- Panel products: <u>OSB</u> saw slight increases over the course of the last month and while minimal, larger increases are expected as the market and weather heats up. <u>SYP plywood</u> had a bit of a downward dip for a few weeks, but we may have seen the bottom of this market. Expect higher prices for the next few months.
- Dimension lumber: <u>eastern</u>, <u>western spruce</u> as well as <u>white</u> <u>fir</u> markets are not strong at this time, but as with the panel market, is poised to take off.

Hardware Humor:



"What's wrong with it? My cut was only off by a whisker!"

New inventory items:

Cavo's has made a significant inventory investment in <u>GAF Timberline HD</u>
<u>Architectural shingles</u> and Ilion Lumber has added quite a bit to the stock that they have carried for many years.



Words worth reading:

It was during those long and lonely years that my hunger for the freedom of my own people became a hunger for the freedom of all people, white and black. I knew as well as I knew anything that the oppressor must be liberated just as surely as the oppressed. A man who takes away another man's freedom is a prisoner of hatred, he is locked behind the bars of prejudice and narrow-mindedness. I am not truly free if I am taking away someone else's freedom, just as surely as I am not free when my freedom is taken from me. The oppressed and the oppressor alike are robbed of their humanity.

When I walked out of prison, that was my mission, to liberate the oppressed and the oppressor both. Some say that has now been achieved. But I know that that is not the case. The truth is that we are not yet free; we have merely achieved the freedom to be free, the right not to be oppressed. We have not taken the final step of our journey, but the first step on a longer and even more difficult road. For to be free is not merely to cast off one's chains, but to live in a way that respects and enhances the freedom of others. The true test of our devotion to freedom is just beginning.

I have walked that long road to freedom. I have tried not to falter; I have made missteps along the way. But I have discovered the secret that after climbing a great hill, one only finds that there are many more hills to climb. I have taken a moment here to rest, to steal a view of the glorious vista that surrounds me, to look back on the distance I have come. But I can rest only for a moment, for with freedom come responsibilities, and I dare not linger, for my long walk is not yet ended.

The Long Walk to Freedom by Nelson Mandela

Brain builder: Can you hammer out the answer?

What do these words have in common?

Banana Dresser Revive Assess Potato Grammar Uneven

Go to

www.cavobuilderssupplies.com

or

www.ilionlumber.com

For the answer to this month's BRAIN BUILDER!