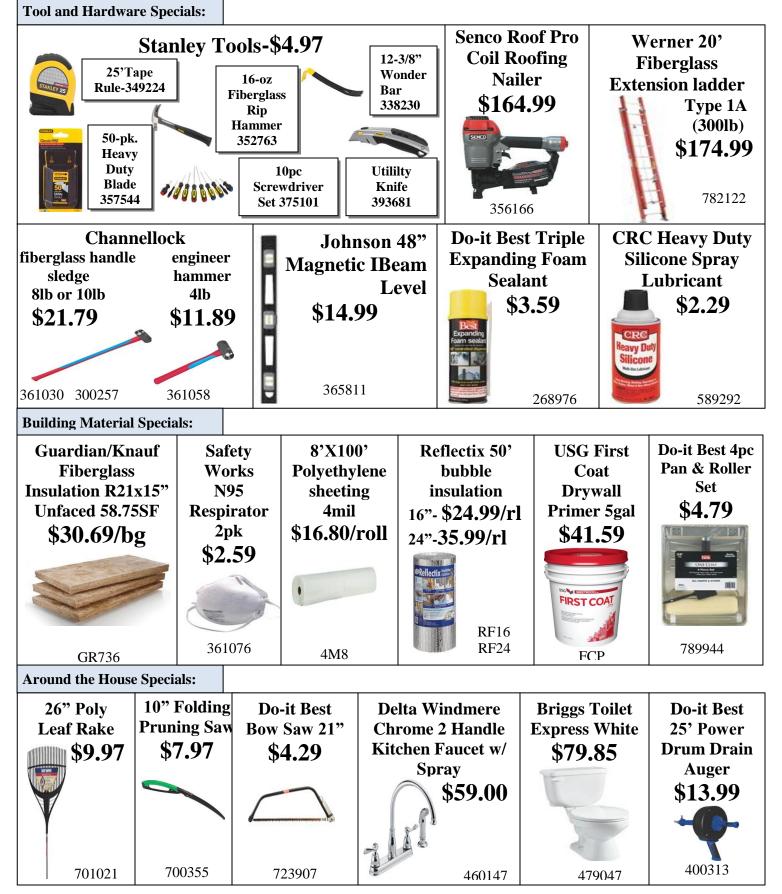


October 2015 News & Sales Flyer







We'd like to encourage again any customer that is not already receiving fax or email copies of invoices and/or statements to do so. You would be able to receive your invoice costs the same day as the purchase! Please call 724-5970 and speak to any of the office staff members.



Commodities Update:

- The anticipated increase of <u>fiberglass insulation</u> will happen on October 2, but we will delay our increase until at least November to see where the increase goes. It has been announced as an 8-10% increase.
- Panel Products: <u>OSB</u>, while still an economical alternative to plywood, has been very slowly creeping up in price. <u>SYP plywood</u> pricing has been like a kiddie roller coaster, a few weeks up slightly, then back down slightly. It is not gaining any momentum in either direction.
- Dimension lumber: Both Eastern and Western <u>SPF</u> <u>lumber</u> is still a good deal considering the increase in housing starts nationwide. Not much movement either way recently. <u>SYP treated</u> saw some decreases this month, but might be a little too late to help our selling season in the Northeast.
- Bagged cements-masonry and Portland cements (not ready mix) will increase \$.40/bg and \$.50/bg respectively on January 1.

New Items:

 Milwaukee magnetic <u>tape measure</u> 1"X25' (Cavo's & Ilion)



- Do it Best 40lb <u>blue ice melt(Cavo's & Ilion)</u>
- Polar express ice melt (salt/calcium chloride combo) 50lb (Cavo's & Ilion)



Hardware Humor:



Words Worth Reading:

Quotes attributed to the great Yankee baseball player Yogi Berra who died recently at the age of 90.

"You can observe a lot just by watching."

"If you can't imitate him, don't copy him."

"When you come to a fork in the road, take it."

"Nobody goes there anymore. It's too crowded."

"It's de'ja' vu all over again."

" I usually take a two hour nap from 1-4."

"Never answer an anonymous letter."

"We made too many wrong mistakes."

"The future ain't what it used to be."

"It gets late early out here."

"Why buy good luggage. You only use it when you travel."

"If people don't want to come out to the ballpark, nobody's going to stop them."

Brain Builder: Can you hammer out the answer?

This is an old classic we have used in the past-do you remember the answer?

How much money do you have if you have 100 adult female pigs and 100 male deer?

For the answer to this month's BRAIN BUILDER! Go to <u>www.cavobuilderssupplies.com</u> or <u>www.ilionlumber.com</u>