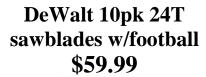


December 2013 News & Sales Flyer







DW3578F8

DeWalt 10" miter saw \$198.99



396249

Dewalt 2pk 10" 60T saw blades \$29.88



306234

Dewalt bit set 34pc \$12.99



347912

Do it Best

3pc pan & roller paint set



\$3



9 in 1 tool

\$4.79

307092

USG Wall and Ceiling texture paint



SPS SPSG

Round **Double** stippling crowfoot brush texture brush \$11.49 \$13.49



781237 779504



Johnson HD alum box levels 24"-\$22.65 48"-\$27.95

365850 365858 365866

Johnson 12" aluminum rafter angle square \$9.97



RAS120

Do it Best steel rip hammer

\$10.99 160z

\$11.25 20oz



323741

323750

Irwin Tools- \$4.97

72"-\$42.85



6" Mini bar clamp 345687



Reel and chalk 100' blue 327961





5" vise grip pliers 309650

2"X27" rachet strap w/double J hook \$11.79



580829

Folding saw horse set (1 pr) \$15.79



355380

Screwdriver set 4pc



376329

Commodities update:

- We received an unexpected price increase announcement from the <u>steel stud</u> manufacturers. Instead of a 5% increase on 1/1/14, they are passing on a 10% increase on 12/6/13.
- Gypsum, as we have been announcing for 3 months now, will be increasing substantially on 1/1/14. We expect a 4 to 5 cent per square foot increase to take place which will be the only increase for the year. Board supply will be tight, especially this month before the increase, so please discuss your needs with us more in advance than usual.
- Greenfiber, our <u>cellulose insulation</u> vendor, will increase prices by 5% on 1/1/14.
- Metal lath and accessories will increase 5% on 12/13/13.
- Panel products: <u>OSB</u> price levels are very low and are not expected to remain
 this low for the coming weeks/months. <u>SYP plywood</u> while not really low
 priced now has the potential to rise further considering the low levels of
 inventory at the distribution and retail level.
- <u>Dimension lumber</u>: Eastern & Western spruce and Coastal/Inland are more or less in a holding pattern with mills relying on previous order files, even though new business is not as active. <u>PT lumber</u> is noticeably strong for this time of year following the price of southern pine.

Words worth reading:

Life is an opportunity, benefit from it. Life is beauty, admire it. Life is a dream, realize it. Life is a challenge, meet it. Life is a duty, complete it. Life is a game, play it. Life is a promise, fulfill it. Life is sorrow, overcome it. Life is a song, sing it. Life is a struggle, accept it. Life is a tragedy, confront it. Life is an adventure, dare it. Life is luck, make it. Life is too precious, do not destroy it. Life is life, fight for it.

-Mother Teresa

New inventory items:

- White <u>vinyl patio door</u> 6'x6'8" RH &LH w/screen (Ilion)
- Slide dimmers, single pole & 3 way, ivory & white (Cavo's)
- Oakcetera Cambridge vanity 1 door-LH (Ilion)
- Swanstone Ellipse vanity top (Ilion)
- 5 pk single use super glue (Cavo's)

Brain builder: Can you hammer out the answer?

What can you sit on, sleep on, and eat soup with?

Go to www.cavobuilderssupplies.com

or

www.ilionlumber.com

for the answer to this month's BRAIN BUILDER!

Hardware Humor:

They had to take the batteries out of those stud finders. I kept setting them off every time I walked by.

