



1027 JEFFERSON AVE. UTICA, NY
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November 2016 News & Sales Flyer




161 W. Main Street - Iliion, NY 13357
315-895-7437 - Fax: 315-895-8009






Tool and Hardware Specials:

<p>DEWALT</p> <p>20V Hammer Drill/Impact Drill Combo w/2 batteries and charger</p>  <p>\$292.97 303136</p>		<p>DEWALT</p> <p>3pc Oscillating Blades</p>  <p>\$17.49 DWA4215</p>		<p>DEWALT</p> <p>5pc Impact Tool Magnetic Nutdriver Set</p>  <p>\$9.99 365278</p>		<p>ROTO ZIP</p> <p>3pc Rapid load Sink Bit Set</p>  <p>\$21.59 329258</p>		<p>ROTO ZIP</p> <p>Dremel 120-Volt 1.15-Amp 2-Speed Electric Rotary Tool Kit</p>  <p>\$39.99 324367</p>			
<p>CHANNEL LOCK</p> <p>Lockback Utility Knife w/10 blades</p>  <p>\$9.99 363944</p>		<p>STANLEY</p> <p>100pk HD Utility Knife Blades</p>  <p>\$8.59 335998</p>		<p>STANLEY</p> <p>25' Fatmax Tape Rule</p>  <p>\$13.99 344346</p>		<p>WISS</p> <p>Straight, Right or Left Cut</p>  <p>\$10.79 332410 332401 332394</p>		<p>JOHNSON</p> <p>12" Aluminum Rafter Angle Square</p>  <p>\$8.99 RAS120</p>		<p>CHANNEL LOCK</p> <p>63pc Socket Set</p>  <p>\$29.97 346713</p>	

Building Material Specials:

<p>JM Johns Manville</p> <p>R21X15" Unfaced Fiberglass Insulation 67.81 SF/BG</p>  <p>\$32.00/BG (\$.472SF) U1321</p>		<p>Plastic Roof Cement and Patching Sealant 1 gallon</p>  <p>\$11.79 505G</p>		<p>NY Stucco Premium Base Coat</p>  <p>\$18.50/BG PBC</p>		<p>Sashco</p> <p>Through the Roof Repair Cement/Sealant 1 quart</p>  <p>\$13.79 117935</p>		<p>Sashco</p> <p>Through the Roof Repair Cement/Sealant 1 gallon</p>  <p>\$39.79 117943</p>	
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Around the House Specials:

<p>D-Con</p> <p>Refillable Mouse Bait</p>  <p>\$4.89 703152</p>		<p>FRESH CAB</p> <p>Fresh Cab Rodent Repellent 2.5oz</p>  <p>\$3.49 702865</p>		<p>RAY-O-VAC</p> <p>Batteries 30pk AA or AAA</p>  <p>\$9.97 800561 800563</p>		<p>GB Gardner Bender</p> <p>Outlet or Voltage Tester</p>  <p>\$3.39 \$6.29 531311 546348</p>		<p>Do it Best</p> <p>50' 16/3 Orange Extension Cord</p>  <p>\$9.29 513867</p>	
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While Supplies Last

Special Request:

One year ago this month I made a special request for donations and was astounded by the generosity of many of our customers. I am again making a request for help for the children of Theresa (from our Ilion and Utica office) and Jon Cole-Cecilia and Myles. They are both fighting a rare degenerative retinal condition which may eventually take their sight from them. Although research often times progresses slowly, we are making significant progress. RDH12 is finally at the stage where a patient database is being collected for clinical trials. We are on course for clinical trials to begin at the end of 2017, into 2018. The attached sheet details the medical condition and fundraising efforts currently underway. I am asking that you please consider attending the fundraising event and/or make a contribution to the cause. Thank you for doing what you can.

Al Cavo

Commodities update:

- DOW Chemical has announced a price for blue extruded foam (styrofoam) of 6% effective November 14, 2016.
- Lehigh Cement Co has announced a bagged price increase on portland and masonry cement of \$.75/bg and \$.60/bg respectively for January 1, 2017.
- We're starting to get increase announcements from gypsum manufacturers for January, 2017 of 15-20%. USG, our primary vendor, has not yet announced, but it is highly unlikely the increase will be 20%. When we are notified, we will pass this on to you.
- Some fiberglass insulation manufacturers are announcing an increase again (the last one did not go) of 9-11% for mid January. Johns Manville, our main vendor, has also not yet announced, but our guess is that the increase will be more like 6% and not January but more toward March.
- Panel products: OSB prices remain steady as they have for the past few months, while SYP plywood had a slight blip from the recent hurricane but has settled back to earlier pricing.
- Dimension Lumber: both Eastern and Western SPF seems to be inching down but as negotiations in the Softwood Lumber Agreement continue, that trend may reverse itself.

New Inventory Items:

- DeWalt 20V cordless hammer drill impact kit. (Cavo's and Ilion)
- Bosch 65ft and 120ft lazer distance measure. (Cavo's and Ilion)



Words Worth Reading:

Two quotes from the Dalai Lama from the book- A Force for Good- The Dalai Lama's Vision for Our World by Daniel Goleman.

On the true meaning of giving to those in need:

Understandably, from compassionate values flows an imperative to "*care for those in need*"- the poor, the powerless, and the disenfranchised. But this means going beyond simple charity to, wherever possible, help those in need rise to the task of caring for themselves with dignity.

On the subject of anger:

"Like anyone else, I too have anger in me," the Dalai Lama admits. "However, I try to recall that anger is a destructive emotion. I remind myself that scientists now say that anger is bad for our health; it eats into our immune system. So, anger destroys our peace of mind and our physical health. We shouldn't welcome it or think of it as natural or as a friend."

Brain Builder: Try it! See what you come up with.

You can do this a thousand times before you'll do this once.

*For the answer to this month's
BRAIN BUILDER!*

Go to www.cavobuilderssupplies.com or
www.ilionlumber.com

Quote to Think About:

"When given the choice between being right or being kind- choose kind."

Dr. Wayne W. Dryer