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March 2017 News & Sales Flyer








161 W. Main Street - Ilion, NY 13357
315-895-7437 - Fax: 315-895-8009

Tool and Hardware Specials:

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|---|---|---|--|--|
|  <p>BOSCH Laser Distance Measurer 65'-\$44.99 130'-\$69.99 302242 300133</p> | <p>5" HD Orbital Sander 3AMP \$41.99 DEWALT 366641</p>  | <p>HD Variable Speed Jigsaw Kit \$84.99 331287</p>  |  <p>Milwaukee 2 pack Step Drill Bit \$42.99 303184</p> | |
| <p>DEWALT 25pc Screwdriver Bit Set \$14.59 DWA2FTS25IR</p>  | <p>IRIDE 8-in-1 Max GripPainters Tool \$5.79 788408</p>  | <p>STANLEY 6-in-1 Screwdriver \$3.99 394610</p>  | <p>Single Edge Do it Best Wallpaper Stripper w/ 5 blades \$1.99 774901</p>  | <p>Nebo "The Larry" LED pocket worklight \$6.19 5618</p>  |

Building Material Specials:

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|--|--|--|---|
| <p>4X8X3/4" OSB-T&G Underlayment \$17.85/pc 34OSB</p>  | <p>4X8X5.2 MM Lauan Plywood \$10.99/pc 52L</p>  | <p>Ranch Base FJ Primed 16' \$10.69/pc(.67/LF) RBFJ16</p>  <p>Ranch Casing FJ Primed 14' \$5.49/pc(.40/LF) RCFJ14</p>  | <p>Calcium Chloride 50lb Flake Ice Melter \$12.79/BG CC50</p>  |
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Around the House Specials:

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|--|---|--|---|--|---|
| <p>WERNER 24' Fiberglass Extension Ladder T-1A \$194.99 782106</p>  | <p>IPG 5"X1000' Stretch Film w/handle \$7.59 970339</p>  | <p>Z creeper Seat \$27.49 570148</p>  | <p>Do it Best 6" Power Plunger \$2.99 407866</p>  | <p>Do it Best Jersey Lined Gloves \$1.59 708416</p>  | <p>Do it Best Leather Lined Gloves \$6.79 707462</p>  |
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While Supplies Last

Commodities Update:

- The big news since our last printing has been the very alarming uptick in prices for dimension lumber and plywood/OSB panels. Due to a number of factors (increase in demand and fear of additional duties placed on Canadian lumber to name a few) pretty much all species of lumber have taken jumps that we have not seen in years. OSB, which in recent years has been relatively stable, has taken moderate increases. Not to be left out, SYP plywood jumped on the band wagon and raised prices too. It seems the dimension lumber market might be in for a longer period of higher prices, but the panel products may work their way back down sooner depending of course on demand. Luckily we are in good shape inventory wise currently and have not yet adjusted prices upward.
- We're finding that our EPS (expanded polystyrene) products such as EIFS foam, melt away ceiling tiles and siding backerboard have been increasing in the range of 5-8% due to raw material cost increases.
- Effective March 14, DOW Chemical will increase extruded polystyrene (styrofoam) by 8%
- Both Silverline (3/17) and Atrium Windows (3/6) have announced increases in the 4-7% range for replacement windows.
- The steel stud increase for February has been postponed until March 1 and we're going to hold off on making any price increases until we see that the market in fact will be going with the new prices.

Words Worth Reading:

Every event, I believe, carries the hidden possibility of a word coming from God. Is there any moment, any event through which God does not speak? One autumn you see a flock of geese migrate over your house. You wake up to rain spattering on dark bedroom windows. You read a poem. A child reaches for your hand. You see someone on the street. You meet a friend in a shopping mall. And in the midst of them you recognize the sound and touch of God...or you do not. That is His gentle, noncoercive way of coming to us—always coming.

From God's Joyful Surprise by Sue Monk Kidd

New Inventory Items:

- Cavo's has a new display of striking tools from Truper and Channel Lock including: mauls, wedges, axes, hammers, sledges, and picks.



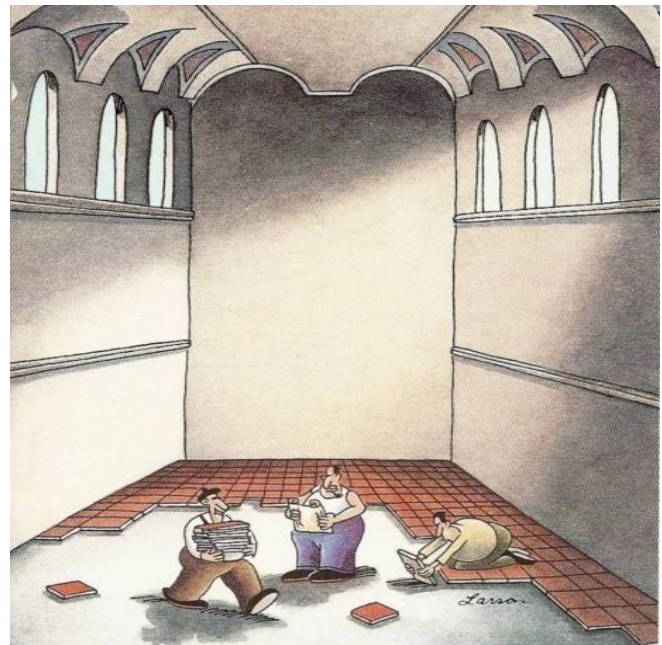
Quote to Think About:

*"When someone's lost, aimless, and adrift,
Take the time, give 'em a lift."*

*"Yesterday is history, tomorrow is a mystery, But
today, you can be their gift."*

Writer Unknown

Hardware Humor: "The Far Side" – Gary Larson



**Although history has long forgotten them,
Lambini & Sons are generally credited with the
Sistine Chapel Floor.**

Brain Builder: Try it! See what you come up with.

Phil asks his friend Stan when his birthday is. Stan replies that he was 32 the day before yesterday and next year he'll be 35. When is his birthday and how is this possible?

For the answer to this month's

BRAIN BUILDER!

Go to www.cavobuilderssupplies.com or www.ilionlumber.com