



1027 JEFFERSON AVE. UTICA, NY
724-5970 1-800-448-3133



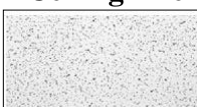





161 W. Main Street - Iliion, NY 13357
315-895-7437 - Fax: 315-895-8009

March 2015 News & Sales Flyer

Tool and Hardware Specials:

<p>Apex Cooper 7pc Gear Wrench Set</p>  <p>\$28.99 9317</p>	<p>DeWalt Right Angle Attachment for Impact Drivers</p>  <p>\$13.99 301433</p>	<p>Milwaukee drill driver / reciprocating saw cordless combo kit</p>  <p>\$149.00 302305</p>	<p>Channellock 30' Tape Measure</p>  <p>\$8.59 364162</p>	<p>Channellock Engineers/Drilling Hammer (2.5 lb)</p>  <p>\$10.59 300260</p>	
<p>Freud "Diablo" 7-1/4" circular saw blades</p>  <p>40 tooth \$12.59 320664</p>  <p>60 tooth \$14.79 348759</p>		<p>Do it Best 20oz Steel Handle Rip Hammer</p>  <p>\$8.99 323750</p> <p>Do it Best Folding Saw Horse Galvanized Steel</p>  <p>\$18.49 380687</p>		<p>Do it Best 3pc OneCoat Paint Brush Set</p>  <p>\$5.59 789604</p> <p>Do it Best 5pc OneCoat paint set</p>  <p>\$5.99 789909</p>	

Building Material Specials:

<p>USG Interiors 2x4x9/16" Plateau Ceiling Tile</p>  <p>\$29.19 / bd BD725</p>	<p>Chicago Metallic ceiling grid</p>  <p>12' main tee - \$4.79 MT211</p>  <p>12' wall angle - \$2.79 WA1420</p>	<p>Products for sound control / noise reduction</p> <p>12' resilient channel</p>  <p>\$2.19 RC1</p> <p>Sound Deadening Board 4x8x1/2"</p>  <p>\$12.19 SS</p> <p>Roxul Safe 'N Sound insulation 3" x 15" (59.75 SF)</p>  <p>\$39.97 RSSW315</p>		
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Around the House Specials:

<p>5-1-1 Programmable Digital Thermostat</p>  <p>\$22.49 400779</p>	<p>First Alert Smoke Alarm w/ battery</p>  <p>\$4.59 buy 12 or more \$3.99 532445</p>	<p>General purpose blue poly tarp</p>  <p>10' x 12' \$6.99 709131</p>  <p>16' x 20' \$14.29 767897</p>	<p>Do it Best Self-priming Eggshell Interior Paint - Ultra White 1 gal</p>  <p>\$15.29 770141</p>	<p>Shurline 4" x 12" roller frame w/ foam cover</p>  <p>\$3.29 790745</p>
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~ While Supplies Last ~

****Website suggestion****

One of the more underused, but very useful features on our websites (cavobuilderssupplies.com and ilionlumber.com) is the spec sheet information available for many of our products. The spec sheet is commonly used for architectural submittals, but is useful as a general product information guide as well.

At the website home page simply:

- Click on Product Inventory.
- Click on the Product Group (i.e. Gypsum)
- Click on Product Subgroup (i.e. Gypsum Panels)
- Click on the Spec Sheet for the product desired. The manufacturers' submittal information will appear. Many products have MSDS (Safety Data Sheets) also and can be retrieved in the same manner.



New inventory items:

- Rustoleum Never Wet Waterproofing Sealer Kit (Cavo's & Ilion)
- Johns Manville fiberglass insulation - a running change from Guardian (Cavo's & Ilion)
- 24"X48" window glass SSB - in addition to currently stocked sizes (Ilion)

Words Worth Reading:

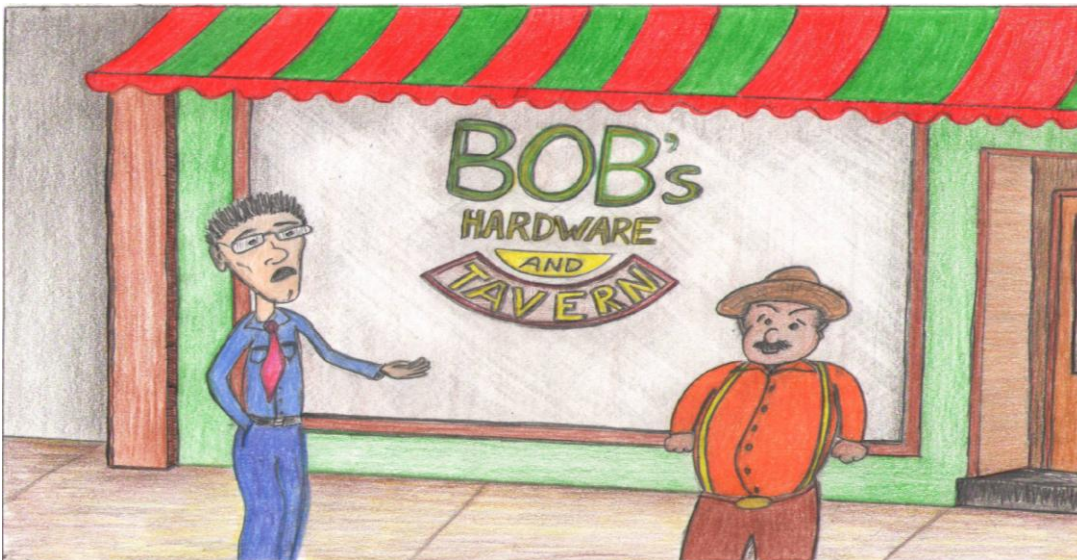
First they came for the communists,
and I didn't speak out because I wasn't a communist,
Then they came for the socialists,
and I didn't speak out because I wasn't a socialist.
Then they came for the unionists,
and I didn't speak out because I wasn't a trade unionist.
Then they came for the Jews,
and I didn't speak out because I was not a Jew.
Then they came for the Catholics,
and I didn't speak out because I was not a Catholic.
Then they came for me,
and there was no one left to speak for me

from a poem written by Martin Niemöller who lived in Nazi Germany.

Commodities update:

- The 12-15% fiberglass insulation increase for January did not happen as manufacturers had hoped. Instead the increase will be more like 6-8% effective early this month.
- Concrete block prices have increased for the year 2015. In general the increase is around 6%. Expect our Versa-lok retaining wall prices to go up soon also.
- Sto EIFS products have increased for the year 2015 - most between 1 and 5%.
- USG plaster products will increase 5% effective 3/1/15.
- We are expecting a 5-12% increase on nails and screws of all types this spring. With antidumping duties and countervailing duties assessed to many fasteners coming from abroad, we'll see these increased costs passed on to us and then to you the consumer.
- Panel products - OSB is still bouncing on the bottom of its traditional price levels as supply is outweighing demand at this point, while SYP plywood is chugging along at a healthy clip and has been able to increase prices with substantial order files.
- Dimension lumber: Eastern SPF, Western SPF and Coastal/Inland dimension are all either slightly decreasing or remaining the same on the price scale. Depending on when the spring weather breaks nationwide will determine the next steady price increases.

Hardware Humor :



“ My guidance counselor said I had a knack for listening to people’s problems and I couldn’t decide between being a bartender or a hardware guy!”

Brain Builder: Can you hammer out the answer?

What 5 digit number satisfies the following requirement?

1. No zeroes.
2. First two digits are the same.
3. Fourth digit is twice the first.
4. Last digit is twice the third.
5. Sum of all the digits is 18.

For the answer to this month’s **BRAIN BUILDER!**

Go to
www.cavobuilderssupplies.com
or
www.ilionlumber.com