



1027 JEFFERSON AVE. UTICA, NY  
724-5970 1-800-448-3133

# June 2016 News & Sales Flyer



161 W. Main Street - Iliion, NY 13357  
315-895-7437 - Fax: 315-895-8009

## Tool and Hardware Specials:



**6gal Compressor with 18ga  
Brad Nailer and Air Hose**  
**\$169.99**



BTFP72665

**Coil Roofing Nailer**  
**\$199.00**



RN46



**4 1/2" Angle Grinder**  
**7AMP**  
**\$49.99**



366633

**Truper HD Steel Wheel  
Barrow 6cubic feet  
w/ "flat free" tire**  
**\$83.99**



741316



**Chalkline/Chalk  
Set**  
**\$6.79**



327961

**Loctite Power Grab  
Construction  
Adhesive 6oz.**  
**\$3.39**



278700

**Johnson Level Gloview  
Aluminum Box Level**  
24"- **\$20.49**  
48"- **\$27.29**



365850

365858

## Building Material Specials:

**NY Stucco  
Premium Base  
Coat 50lb**  
**\$18.50/bg**



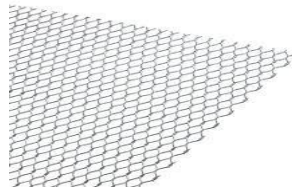
PBC

**Quikrete Veneer  
Stone Mortar  
Polymer  
Modified 80lb**  
**\$7.99/bg**



VSM

**Self Furring  
Galvanized Wire  
Lath 27"X8' 2.5**  
**\$4.99/pc**



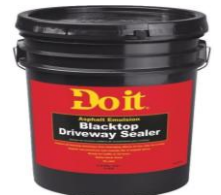
SFLATH

**Driveway Medic  
Self Adhesive  
Driveway  
Repair**  
**\$2.99**



107681

**Do-it Asphalt  
Emulsion  
Driveway Sealer**  
**\$14.99/pail**



DS

## Around the House Specials:

**Do-it Best  
Folding  
Pruning Saw**  
**\$9.89**



700355

**Do-it Best 21"  
Bow Saw**  
**\$4.99**



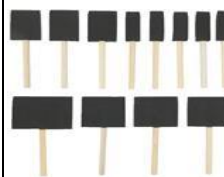
723907

**Spectracide Wasp  
& Hornet Spray**  
20oz  
**\$2.79**



765783

**12pc Foam  
Brush Set**  
**\$3.29**



782666

**Do-it Best 2pc  
Paint Brush Set**  
**\$3.29**



771324

**Safety Works  
Radio Earmuffs  
MP3/AM/FM  
Stereo**  
**\$36.89**



365358

While Supplies Last

### Commodities update:

- Well it's been a few years since we've seen this, but here we go again with the "increasing like crazy" steel products. Apparently, it's mostly supply issues in that steel mills are raising raw materials cost for our steel vendors. So far steel stud vendors will have increased 15% June 1 and have announced a 15% increase for July 1. A 5% October 1 increase may also come about. Likewise, our metal roofing/siding vendors have gotten a May increase and have announced another for June. Ceiling grid will also be raised by USG Interiors by 5% on June 16 as reported last month. Don't be surprised to see prices of other steel products group as well in the near future.
- Dimension Lumber has seen over the last few weeks a strengthening in price that is both expected and noticeable.
- Panels: OSB is making a statement that things are getting busier and therefore prices need to increase. This market is making a slow and sure rise. SYP plywood has been trying to make a rally, but with very little success as prices seem to remain stagnant.

### New Inventory Items:

- Due to many inquiries, we have added 3 SKU's of bricks at Cavo's. More will be added if the demand exists. The ones in stock now are modular standard size.
- Bostitch coil siding nails are added to the inventory at Ilion

### Brain Builder: Try it! See what you come up with.

99.9% have failed to solve this

If 3=18

4=32

5=50

6=72

7=98

Then,

10=?

*For the answer to this month's  
BRAIN BUILDER!*

Go to

[www.cavobuilderssupplies.com](http://www.cavobuilderssupplies.com)

or

[www.ilionlumber.com](http://www.ilionlumber.com)

### Words Worth Reading:

On the influence Joe Paterno's Mother has on his development...

(the late great football coach of Penn State)

From Paterno

by, Joe Posnanski

She believed great things are accomplished only through the hunger for achievement, she told Joe again and again, in many different ways, that he was as good as anybody-no, he was better than anybody. He could do great things. No. More. He had to do great things...

Sometimes, when someone had given him a particularly hard time about being an Italian kid, he would go home and tell his Mother. Florence would usually respond with her motto: "Every knock is a boost." Self-pity was a crime against your own destiny. Regret was a waste of time and passion. Use their doubts, she counseled, to propel yourself. Then she would do something else: she would have Joe recite a list of great Italian men. Joe thought she did this for a couple of reasons, one obvious, the other a bit less so. The obvious reason was that she wanted Joe to have pride in his heritage, to understand the greatness in his heritage. But the second reason, one that Joe did not fully understand until much later, was that she was giving him a target. She did not want him just to memorize the name of Leonardo da Vinci, who was always the first person on the list. She wanted him, in his own way, following his own path, to become Leonardo da Vinci.

"Leonardo", Joe said as he sat at that kitchen table in his home remembering the list, "Michelangelo, Garibaldi, Galileo, Dante, Columbus, Toscanini, Vivaldi..."

### Hardware Humor:

