

June 2016 News & Sales Flyer







6gal Compressor with 18ga **Brad Nailer and Air Hose**

\$169.99



Coil Roofing Nailer \$199.00



RN46

4 1/2" Angle Grinder **7AMP** \$49.99



BTFP72665

Truper HD Steel Wheel Barrow 6cubic feet w/ "flat free" tire



\$83.99

Chalkline/Chalk Set



\$6.79

Locktite Power Grab Construction Adhesive 6oz.



\$3.39

278700

Johnson Level Gloview Aluminum Box Level

24"- \$20.49 48"- \$27.29



365850 365858

741316

Building Material Specials:

NY Stucco **Premium Base** Coat 50lb

\$18.50/bg



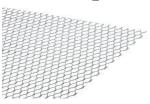
PBC

Quikrete Veneer Stone Mortor Polymer Modified 80lb \$7.99/bg



VSM

Self Furring Galvanized Wire Lath 27"X8' 2.5 \$4.99/pc



SFLATH

Driveway Medic Self Adhesive Driveway Repair



107681

Do-it Asphalt Emulsion Driveway Sealer \$14.99/pail



DS

Around the House Specials:

Do-it Best Folding Pruning Saw \$9.89



Do-it Best 21" **Bow Saw** \$4.99



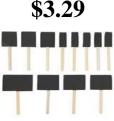
723907

Spectracide Wasp & Hornet Spray

20oz \$2.79

765783

12pc Foam **Brush Set**



782666

Do-it Best 2pc **Paint Brush Set** \$3.29



771324

Safety Works Radio Earmuffs MP3/AM/FM Stereo \$36.89



365358

Commodities update:

- Well it's been a few years since we've seen this, but here we go again with the "increasing like crazy" steel products prices. Apparently, it's mostly supply issues in that steel mills are raising raw materials cost for our steel vendors. So far steel stud vendors will have increased 15% June 1 and have announced a 15% increase for July 1. A 5% October 1 increase may also come about. Likewise, our metal roofing/siding vendors have gotten a May increase and have announced another for June. Ceiling grid will also be raised by USG Interiors by 5% on June 16 as reported last month. Don't be surprised to see prices of other steel products group as well in the near future.
- <u>Dimension Lumber</u> has seen over the last few weeks a strengthening in price that is both expected and noticeable.
- Panels: <u>OSB</u> is making a statement that things are getting busier and therefore prices need to increase. This market is making a slow and sure rise. <u>SYP plywood</u> has been trying to make a rally, but with very little success as prices seem to remain stagnant.

New Inventory Items:

- Due to many inquires, we have added 3 SKU's of <u>bricks</u> at Cavo's. More will be added if the demand exists. The ones in stock now are modular standard size.
- Bostitch <u>coil</u> <u>siding nails</u> are added to the inventory at Ilion

Brain Builder: Try it! See what you come up with.

99.9% have failed to solve this

If 3=18

4=32

5=50

6=72

7=98

Then,

10=?

For the answer to this month's

BRAIN BUILDER!

Go to

www.cavobuilderssupplies.com

or

www.ilionlumber.com

Words Worth Reading:

On the influence Joe Paterno's (the late great football coach of Penn State) mother had on his development... From Paterno

by, Joe Posnanski

She believed great things are accomplished only through the hunger for achievement, She told Joe again and again, in many different ways, that he was as good as anybody-no, he was better than anybody. He could do great things. No. More. He had to do great things...

Sometimes, when someone had given him a particularly hard time about being an Italian kid, he would go home and tell his Mother. Florence would usually respond with her motto: "Every knock is a boost." Self-pity was a crime against your own desting. Regret was a waste of time and passion. Use their doubts, she counseled, to propel yourself. Then she would do something else: she would have Joe recite a list of great Italian men. Joe thought she did this for a couple of reasons, one obvious, the other a bit less so. The obvious reason was that she wanted Joe to have pride in his heritage, to understand the greatness in his heritage. But the second reason, one that Joe did not fully understand until much later, was that she was giving him a target. She did not want him just to memorize the name of Leonardo da Vince, who was always the first person on the list. She wanted him, in his own way, following his own path, to become Leonardo da Vinci.

"Leonardo", Joe said as he sat at that kitchen table in his home remembering the list, "Michelangelo, Garibaldi, Galileo, Pante, Columbus, Toscanini, Vivaldi..."

Hardware Humor:

