

~ While Supplies Last ~

### Vendor visits this month:

**ColorGuard Railing Systems will be visiting our** Ilion Lumber store on Wednesday July 16 (11:30-2) to provide information and lunch. Anyone is welcome to stop by, hear about a new products and enjoy a cookout lunch.



#### New inventory items:

- Stanley Bostitch pancake compressor 6 gal/2hp Ilion •
- Quikrete Hardscapes Polymeric Jointing Sand for pavers Cavo's •
- Warner long handle floor scraper Cavo's

#### **Commodities update:**

- USG Interiors has postponed, for the foreseeable future, the ceiling grid increase scheduled for late last month!
- GAF is offering a \$250 mail in rebate when you purchase 20 or more squares of Timberline shingles between July 15 and August 15, 2014. See us for details.
- The fiberglass insulation increase previously scheduled for 5/30/14 has • been pushed back to 7/1/14 and changed to a 5% increase on faced/unfaced batts and 7% for blown in fiberglass. We will raise our retail prices in the second week of this month.
- Panel products: OSB prices holding steady to only slightly up. Mills have a • few week order log and trucking is causing some price increase.
- SYP plywood There were some unexpected increases this past month, • but prices have leveled off and are even expected to soften somewhat.
- Dimension lumber: Eastern/Western SPF and Inland Fir prices have • increased over the last few weeks, especially noticeable is 2x6 - raising as much as \$20-25/MFS last week alone. Trucking is a concern to us retailers in that we are having more difficulty in getting prompt (or even on time) deliveries.

**ROXUL** comfortbatt and safe n sound insulation will be presenting their product to customers at Cavo's on Tuesday, July 22. **ROXUL** is a terrific new insulation product with features that installers and end users will love. We will be serving lunch for this demo day also.



## **Words Worth Reading:**

**Christopher Robin to Pooh-**

"If there is tomorrow when we're not together... there is something you must always remember. You are braver than you believe, stronger than you seem, and smarter than you think. But the most important thing is, even if we're apart... I'll always be with you." **AA Milne** 

Brain builder: Can you hammer out the answer?

How is the number 7 different from the rest of the numbers 1-10?

Go to www.cavobuilderssupplies.com or

www.ilionlumber.com For the answer to this month's **BRAIN BUILDER!** 

# Humor:

Hardware



The future of bird migration