

February 2017 News & Sales Flyer



Tool and Hardware Specials:



13pc Titanium 37pc Screwdriving **Drill Bit Set**



\$9.29

301550



\$9.69

302586

12pc Recip **Blade Set**



\$19.09

330477

DEWALT 12" Compound





\$239.00

333810

METALTER

6' Baker Scaffold



\$179.97

777823

IMPERIAL BLADES

3pk Oscillating Blades



\$14.59

303428

makita

7-1/4 Circular Saw 10.5AMP



\$79.90

396435

Best

Pro Blue Masking Tape 1-1/2" x 60"



\$3.49

799829

ERICKSON

4pk Ratchet Value Pack (1" x 15")



Building Material Specials:

Best

Snow and Ice Melt 20 lb. Safe for use on aged concrete



\$4.99/bg

740906

6-6/10-10 **Concrete Mesh**

Sheet 5' x 10'



\$7.29

661010S

1/2" x 20" Rebar #4

Grade 40



\$6.39 12REBAR

Sewer & Drain 4" Flexible Pipe – Slit 100'



\$42.99 4FSL100

Around the House Specials:

UnionTools. **Poly Snow** Scoop



703033

20"Poly Snow Shovel w/ metal edge



Roof Ice Melter 65 tablets



\$15.99 723404

32 Gallon **Trash Can**



\$8.00 613290

Bounty 8 Roll **Paper Towel**



\$8.99 601320





\$119.00 274437

Commodities Update:

- The gypsum increase is being implemented now. The increase turns out to be somewhat minimal at \$10-20/MSF. We are hoping that this will be the only one this year.
- USG Interiors will be raising both <u>ceiling tile</u> and <u>ceiling grid</u> by 5% as well as Specialty Ceilings Systems by 5% effective February 6.
- After the 10% increase announced for January, Clark Dietrich, our main <u>steel stud</u> vendor, will increase another 10% effective February 13.
- Another steel product, Bilco <u>basement doors</u> will increase 7% this month also.
- Most roofing manufacturers have announced a 5-7% increase in <u>shingle</u> pricing effective February 6. We'll have to wait and see how this shakes out in the spring building season.
- Panel products: <u>OSB</u> overall remains mostly unchanged with the likelihood that this will remain so in the near future. <u>SYP plywood</u> has trended downward the past few weeks, but will probably not continue on that path for long.
- Dimension lumber: Easter and Western <u>SPF</u>
 are trading at levels similar to the last few
 weeks with an occasional uptick in price. <u>SYP</u>
 dimension (our <u>pressure treated</u> stock) has
 seen a few weeks of steady price decreases.

Words Worth Reading:

"You have to give to receive. You have to surrender to something outside yourself to gain strength within yourself. You have to conquer your desire to get what you crave. Success leads to the greatest failure, which is pride. Failure leads to the greatest success, which is humility and learning. In order to fulfill yourself, you have to forget yourself. In order to find yourself, you have to lose yourself."

-The Road to Character David Brooks

Product Knowledge Breakfast:



Atrium Windows and Doors, a new millwork vendor, will be hosting a breakfast/product demonstration at
7:30am on Tuesday, February 28 at the Knight Spot, 264 East Main St., Frankfort. RSVP's are needed.

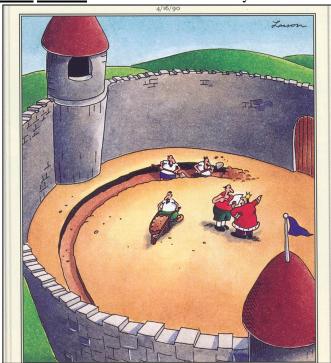
Please call our office to reserve a spot (895-7437 or email ilionlumber4244@yahoo.com).

Quote to Think About:

"I have learned that success is to be measured not so much by the position that one has reached in life as by the obstacles which he has overcome while trying to succeed."

-Booker T. Washington

Hardware Humor: "The Far Side" – Gary Larson



Suddenly, a heated exchange took place between the king and the moat contractor.

Brain Builder: Try it! See what you come up with.

I am a married woman. John's son is my daughter's father. What is my relationship to John?

For the answer to this month's BRAIN BUILDER!

Go to www.cavobuilderssupplies.com or www.ilionlumber.com