



1027 JEFFERSON AVE. UTICA, NY  
724-5970 1-800-448-3133

# December 2014 News & Sales Flyer



161 W. Main Street - Iliion, NY 13357  
315-895-7437 - Fax: 315-895-8009

## Tool and Hardware Specials:

<p><b>21 pcs Do-it Titanium drill bit set</b> <b>\$8.97</b></p>  <p>342750</p>	<p><b>Do-it leather lined gloves</b> <b>\$6.99</b></p>  <p>707462</p>	<p><b>Dremel Rotary tool and 21-piece accessory set</b> <b>\$39.97</b></p>  <p>324367</p>	<p><b>Stanley 6 in1 screwdriver</b> <b>\$3.99</b></p>  <p>394610</p>	<p><b>Channellock 25' tape measure</b> <b>\$6.97</b></p>  <p>364153</p>
<p><b>Erikson 2"X27' ratchet strap</b> <b>\$11.59</b></p>  <p>580829</p>	<p><b>Artu 8pc Tungsten Carbide hole saw set w/ case.</b> <b>\$45.99</b></p>  <p>02961</p>	<p><b>Purdy</b> <b>XLGlide paint brush 2 1/2"</b> <b>\$8.89</b> 777092 <b>9" White Dove rollercover 3/8"</b> <b>\$2.99</b> 778527</p>  	<p><b>Do it Best mini tools adjustable wrench</b> <b>\$3.89</b></p>  <p>300489</p>	<p><b>Ratchet screwdriver</b> <b>\$2.99</b></p>  <p>300284</p>

## Building Material Specials:

<p><b>R19 X15" Kraft faced fiberglass insulation 48.96SF</b> <b>\$17.99/bg</b></p>  <p>GT121</p>	<p><b>8'X100' polyethelene 4 mil clear</b> <b>\$16.20</b></p>  <p>4M8</p>	<p><b>Roxul Comfortbatt R15X15 59.75SF</b> <b>\$29.99</b></p>  <p>R1515</p>	<p><b>Pratt &amp; Lambert white Ceiling paint 1gallon</b> <b>\$17.89</b></p>  <p>795486</p>	<p><b>Do-it Ice Melter20lb safe for vegetation &amp; pets</b> <b>\$4.79</b></p>  <p>740906</p>
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## Around the House Specials:

<p><b>Rubbermaid 44 gallon Brute commercial trash can</b> <b>\$31.99</b></p>  <p>617989</p>	<p><b>Yo-Ho poly snow pusher</b> "The best snow shovel you'll ever buy!" <b>\$58.99</b></p>  <p>725798</p>	<p><b>Delta 2 handle faucet w/spray</b> <b>\$59.99</b></p>  <p>460156</p>	<p><b>Brass Craft adjustable fill valve</b> <b>\$4.99</b></p>  <p>BCT015</p>
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~ While Supplies Last ~

### **Commodities update:**

- Gypsum - USG has now announced their increase for gypsum pricing for 2015 (actually until November 2015 at which time the next annual increase will occur). It appears that the increase will not be any higher than \$30/MSF for all gypsum panel products. We'll know by mid December if it will be less, but have been told that it will not exceed that amount.
- Fiberglass insulation - As previously reported, a 1/2/15 increase of 12-15% is announced by major manufacturers.
- Steel Stud manufacturers are announcing a 10% increase for 1/5/15 with a 5% escalator for 4/1/15.
- Silverline, one of our replacement window vendors, has announced a cost increase of 6-9% effective 2/3/15.
- Vinyl shutters, mounts, blocks, & vents will increase 7-9% after 12/1/15.
- Due to Countervailing duties and Dumping duties (tariffs) being placed on many imported hand nails, we will most likely be seeing significant increases in nail pricing over the next few months.
- Panel products: OSB pricing has dipped only slightly but is expected to rebound only slightly in the short term. SYP plywood is still quite high despite a few weeks of drooping prices. With thin inventories at both retail and wholesale levels, any big purchases will probably bounce prices back up.
- Dimension lumber: Eastern, Western Spruce and White/Hem Fir have reported only slight decreases the past few weeks.

### **Brain Builder:**

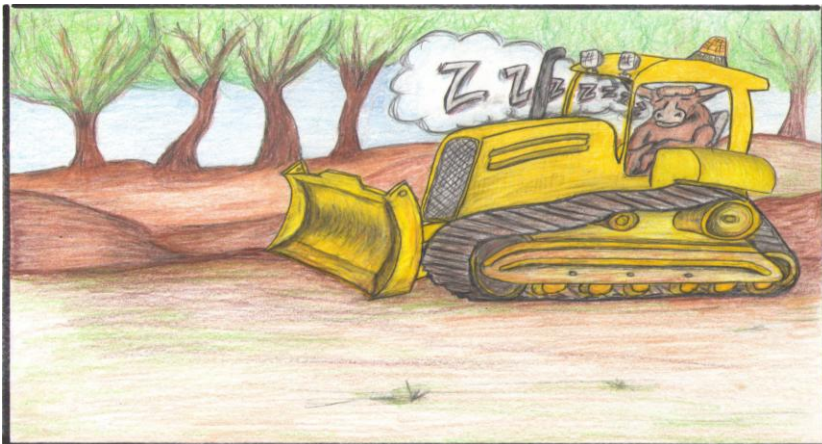
You have three boxes of fastener hardware. One contains just bolts, one contains just nuts, and one contains a mixture of both. Each box is labeled - one says "bolts", one says "nuts", and one says "nuts and bolts." However, it is known that none of the boxes are labeled correctly. How can you label the boxes correctly if you are only allowed to take and look at just one item from just one of the boxes?

For the answer to this month's BRAIN BUILDER!

Go to

[www.cavobuilderssupplies.com](http://www.cavobuilderssupplies.com) or [www.ilionlumber.com](http://www.ilionlumber.com)

### **Hardware Humor :**



**"Have you ever wondered about the origins of different construction terms - like bulldozer?"**

### **New inventory items:**

- MC armored cable electrical wire 12-2/14-2 (Ilion)
- 10/3 NM electrical wire (Ilion - Cavo already stocks this)
- Freud 7-1/4" circular saw blade assortment - Diablo 24T, 40T, 60T, Demo Demon (Cavo's)
- Rhino Roof synthetic felt 4' x 250' (Ilion & Cavo's)
- Do-It Rex house wrap 3" x 100' (Ilion)
- Do-it-Best halogen light bulbs and flood light bulbs (Ilion & Cavo's)
- Do-it 60" washing machine hose 2pk (Cavo's - Ilion already stocks this)
- Richmond 18" and 24" vanities (Ilion)

### **Words Worth Reading:**

These are some of the "I've learned" ideas from Andy Rooney who passed away earlier this year. Space constraints don't allow for all of them, so maybe we'll print the rest in another month.

*I've learned...That the best classroom in the world is at the feet of an elderly person.*

*I've learned...That when you're in love, it shows.*

*I've learned...That just one person saying to me, "You've made my day!" makes my day.*

*I've learned...That having a child fall asleep in your arms is one of the most peaceful feelings in the world.*

*I've learned...That being kind is more important than being right.*

*I've learned...That you should never say no to a gift from a child.*

*I've learned...That I can always pray for someone when I don't have the strength to help him in some other way.*

*I've learned...That no matter how serious your life requires you to be, everyone needs a friend to act goofy with.*

*I've learned...That sometimes all a person needs is a hand to hold and a heart to understand.*

*I've learned...That simple walks with my father around the block on summer nights when I was a child did wonders for me as an adult.*

*I've learned...That life is like a roll of toilet paper. The closer it gets to the end, the faster it goes.*

*I've learned...That we should be glad God doesn't give us everything we ask for.*

*I've learned...That money doesn't buy class.*

*I've learned...That it's those small daily happenings that make life so spectacular.*

*I've learned...That under everyone's hard shell is someone who wants to be appreciated and loved.*

*I've learned...That to ignore the facts does not change the facts.*

*I've learned...That when you plan to get even with someone, you are only letting that person continue to hurt you.*

*I've learned...That love, not time, heals all wounds.*

*I've learned...That the easiest way for me to grow as a person is to surround myself with people smarter than I am.*