



1027 JEFFERSON AVE. UTICA, NY
724-5970 1-800-448-3133

April 2014 News & Sales Flyer



161 W. Main Street - Iliion, NY 13357
315-895-7437 - Fax: 315-895-8009

**43 pc stubby
socketset
\$19.99**



327859

**13pc spade
bit set
\$9.87**



345488

**DeWalt 1/2" HD
Drill 7AMP \$84.69**



393525

**DeWalt
37pc
screwdriving
bitset
\$10.79**



302586

**7 1/4" 24T
carbide saw
blade
\$5.79**



361380

Paint Sale!! 4/1-4/10 only

**BUY ONE
GET ONE
GALLON**

\$5



**Includes all BEST LOOK Interior &
Exterior Paints** & Exterior Stains.**

*Buy one gallon at regular price and get one gallon at \$5. Limit five gallons

**Excludes oil-based paints and floor enamels

**Do it Best 4"
foam roller
& 11" frame
\$3.79**



790745

**Sanding
Sponge 5pk
fine/med
\$5.49**



380202

**Do it Best
12" floor &
wall
scraper
\$5.49**



308188

**Do it Best 5/8"X50'
reinforced hose
\$16.79**



700479

**30" poly leaf
rake
\$6.89**



756220

**Blue
Gripmaster
Gloves
\$2.79**



736694

**30oz RTU Roundup
\$3.99 before rebate**

Buy 2
get \$5.00
off mail -
in rebate



716952

**Stanley
12-3/8" 16oz Fiberglass
Wonder Bar rip hammer**



\$4.97



338230

352763

**Stanley 100pk
HD utility knife
blades
\$9.29**



335998

**Johnson 7"
speed square
orange
\$2.39**



365633

**Cellulose insulation
\$8.99/bg**



CI

**free
loaner of
blowing
machine
w/ 20 bag
purchase.**

Commodities update:

- Clark Dietrich, our main steel stud vendor, has announced a 10% price increase for April 21, 2014.
- We are making a rolling change to GAF Ruberoid for our smooth torch down roofing to improve our product quality offering.
- Versa-lok retaining wall blocks have increased as expected, about 6%.
- Silverline vinyl windows will increase about 6% effective May 6, 2014.
- Dimension lumber seems to be in a holding pattern - mills holding on to current prices while dealers are holding on to their inventory levels. Until demand spikes looks like pricing will stay at current levels.
- Panel products: OSB still seems poised to increase in price, but as yet has not. SYP plywood has managed to gain minimal increases, but is basically at the same level the last month or so.
- GAF and IKO have announced shingle price increases for late April/ early May, but it remains to be seen if this will affect retail prices in the near term.

Brain builder: Can you hammer out the answer?

What do Eskimos hold their houses together with?

Go to
www.cavobuilderssupplies.com
or
www.ilionlumber.com
For the answer to this month's
BRAIN BUILDER!

New inventory items:

- GAF Timberline HD shingles - new colors for stock: Patriot Red and Biscayne Blue (Ilion & Cavo's)
- Wallpaper scoring tool (Cavo's)
- Wheel Barrows:
 - 6 cubic foot steel tray - no flat tires (Cavo's & Ilion)
 - 6 cubic foot poly tray - no flat tires (Cavo's & Ilion)

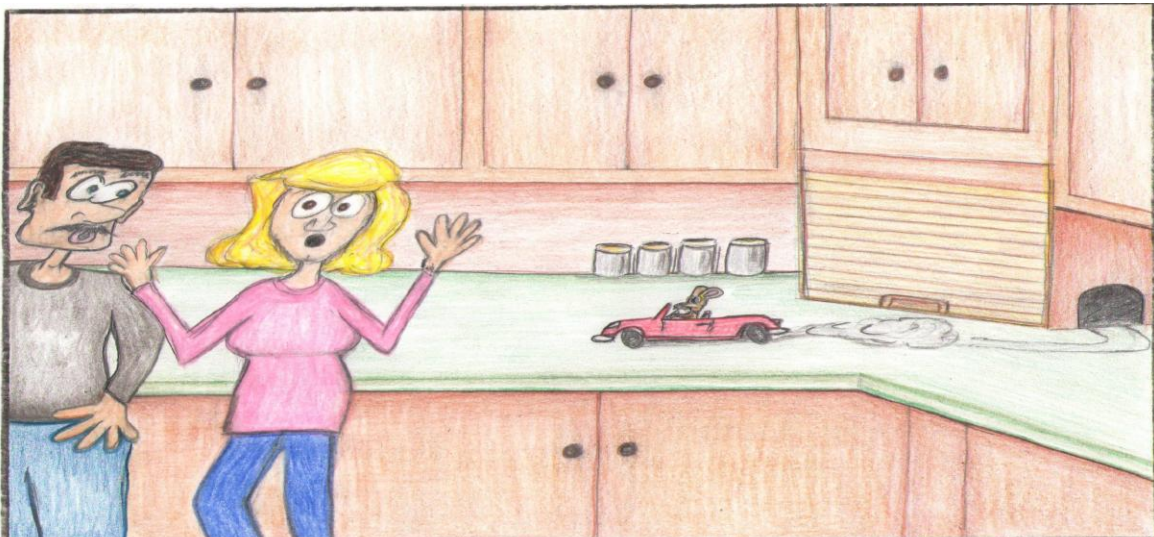
Words worth reading:

Ten Commandments of Human Relations

1. Speak to people. There is nothing as nice as a cheerful word of greeting.
2. Smile at people. It takes 72 muscles to frown, only 14 to smile.
3. Call people by name. The sweetest music to anyone's ears is the sound of their own name.
4. Be friendly and helpful. If you would have friends, be friendly.
5. Be cordial. Speak and act as if everything you do is a joy to you.
6. Be genuinely interested in persons. You can like anybody you try.
7. Be generous with praise - cautious with criticism.
8. Be considerate with the feelings of others. It will be appreciated.
9. Be thoughtful of the opinions of others. There are three sides to a controversy - yours - the other fellow's-and the right one.
10. Be alert to give service. What counts most in life is what we do for others.

taken from The Lumber Co-Operator magazine April 1957!

Hardware Humor:



“I think we’re sharing our appliance garage with an uninvited guest!”