

Ilion Lumber Co.
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May 2018
News & Sales Flyer

Tool and Hardware Specials:

<p>PORTER CABLE 6 gal Portable Air Compressor 150 PSI</p>  <p>\$109.90 306754</p>	<p>DEWALT 20V Drill Driver Kit</p>  <p>\$106.99 300078</p>	<p>DEWALT 25' Tape Measure</p>  <p>\$9.59 364242</p>	<p>CHAN NEL LOCK Drywall Panel Lift</p>  <p>\$199.00 303187</p>
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<p>CHAN NEL LOCK Heavy Duty Rivet Tool</p>  <p>\$10.59 381438</p>	<p>CHAN NEL LOCK Swivel Head Rivet Tool</p>  <p>\$12.59 304522</p>	<p>STANLEY Heavy Duty Utility Knife Blades (50 pk)</p>  <p>\$7.59 357544</p>	<p>Empire 7" Aluminum HD Rafter Square <u>2pk!!</u></p>  <p>\$9.29 303128</p>	<p>Best Wedge Sanding Sponge Fine 220 Grit</p>  <p>\$1.99 ea 306671</p>
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Building Material Specials:

<p>QUIKRETE Mason Mix Type S 80 lb.</p>  <p>\$5.29 MM</p>	<p>QUIKRETE Fast-Setting Concrete Mix 50 lb.</p>  <p>\$5.99 CMFS</p>	<p>The Akron Products Company™ 4'6"-7'9" Floor Jack</p>  <p>\$42.99 79JP</p>	<p>The Akron Products Company™ FHA-approved Adjustable Metal Columns Available in sizes 6'3" - 9'1"</p> <div style="border: 1px solid black; padding: 5px; width: fit-content; margin: 10px auto;"> <p>10% off regular price</p> </div> <p>6064 7074 8084 6367 7377 8387 66610 76710 86810 6971 7981 8991</p>	<p>5/4" x 4" Tongue & Groove Porch Flooring SYP</p>  <p>\$1.08/LF 544TGP</p>
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Around the House Specials:

<p>Best GARDEN 2 gal Tank Sprayer</p>  <p>\$9.99 745666</p>	<p>easy GARDEN WeedBlock Landscape Fabric</p>  <p>\$8.90 764329</p>	<p>Best Blue Gripmaster Gloves</p>  <p>\$3.29 736694</p>	<p>STEEL PRO Entry Lockset with 2 keys</p>  <p>\$9.49 239054</p>	<p>DELTA Windmere Chrome 2-Handle Lever Bathroom Faucet w/ Pop-up</p>  <p>\$59.99 460343</p>
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Commodities Update:

- Panel products: OSB pricing is relatively strong due to high demand. SYP plywood seems to have found its bottom price for the time being with activity ramping up, pricing will also rise.
- Dimension lumber: Most species are seeing unprecedented high price levels, but some feel there is too much supply available and producers may have to adjust levels to garner the business the need.
- Some manufacturers have announced fiberglass insulation price increases of 9% for early May. Johns Manville, our primary vendor, has not announced as of this printing, so the overall increase is unlikely.
- USG Interiors has announced an 11% increase in ceiling grid and a 5-7% increase in their Specialty Ceilings line effective April 23rd. Also, paper-faced bead and trims for drywall will increase April 30th by 10%.
- There has been an unusually active market for drywall this spring and that has caused some manufacturers to announce increases for the summertime. Might be a good idea to be aware of this and plan ahead. The situation has the makings of an "allocation" (controlled distribution) situation.
- All of the above being said, there are two other factors that may affect prices this summer. The price of steel products has already climbed on a number of products because of the tariff talk. More increases will surely occur. Also, transportation and trucking shortages will negatively impact on-time deliveries promised to us suppliers and positively impact prices in increased freight costs.

Brain Builder: See if you can figure it out!

**What is Lisa del Giocondo famous for?
(Hint: she is actually one of the most famous people in the world.)**

**Go to
or ilionlumber.com
for the answer!**

Words Worth Reading:

In honor of Mother's Day, please enjoy these answers given by 2nd grade school children to the following questions:

Why did God make mothers?

- She's the only one who knows where the scotch tape is.
- Mostly to clean the house.
- To help us out of there when we were getting born.

What ingredients are mothers made of?

- God makes mothers out of clouds and angel hair and everything nice in the world and one dab of mean.
- They had to get their start from men's bones. Then they mostly use string, I think.

Why did your mom marry your dad?

- My dad makes the best spaghetti in the world. And my mom eats a lot.
- She got too old to do anything else with him.
- My grandma says that Mom didn't have her thinking cap on.

Who's the boss at your home?

- Mom doesn't want to be the boss, but she has to because Dad's such a goofball.
- Mom. You can tell by room inspection. She sees the stuff under the bed.
- I guess mom is, but only because she has a lot more to do than dad.

What's the difference between moms and dads?

- Moms work at work and work at home and dads just go to work at work.
- Moms know how to talk to teachers without scaring them.
- Dads are taller and stronger, but moms have all the real power 'cause that's who you got to ask if you want to sleep over at your friend's.
- Moms have magic. They make you feel better without medicine.

If you could change one thing about your mom, what would it be?

- She has this weird thing about me keeping my room clean. I'd get rid of that.
- I'd make my mom smarter. Then she would know it was my sister who did it, not me.
- I would like for her to get rid of those invisible eyes on the back of her head.

Hardware Humor: "Spackle" – Dave Coverly



Quote to Think About:

"I believe the unarmed truth and unconditional love will have the final word."

-Martin Luther King Jr.