

May 2015 News & Sales Flyer





~ While Supplies Last ~



If you'd like to be added to the growing list of customers who receive their invoices via email or fax, please call Theresa in our office 315-724-5970. It's really convenient to get your invoices the same day as your purchase!



New Inventory Items:

- 4"x10' thin wall D&S pipe solid (Cavo's)
- 72" dishwasher connector (Ilion)
- 3 way supply valve (Ilion)



Dewalt 5" VS orbital sander D26453K (Cavo's)

Words Worth Reading:

My father consoled me by telling me about the mistakes great heroes made when they were children. He told me that Mahatma Gandhi said "Freedom is not worth having if it does not include freedom to make mistakes."... At school my father had a framed copy of a letter written by Abraham Lincoln to his son's teacher, translated into Pashto. It is a very beautiful letter, full of good advice. "Teach him, if you can, the wonder of books...But also give him quiet time to ponder the eternal mystery of birds in the sky, bees in the sun, and the flowers on a green hillside," it says. "Teach him it is far more honorable to fail than to cheat."

I Am Malala by Malala Yousafzai

Hardware Humor:

Actual requested items from Karp's Hardware - Long Island:

- 1. A "regular" nail.
- 2. The same hammer like you sold my uncle.
- 3. A lawn mower blade that won't hurt the flowers.
- 4. A universal shower stem.
- 5. The tool to make a nice 2-inch round hole in concrete, no I don't own a drill.
- 6. A chain for an orange chain saw.
- 7. Acid to pour in the toilet.
- 8. Rat poison that won't harm the cat.
- 9. A standard-size piece of glass for my garage door window.
- 10. Two male adapters, one for my sister's house.
- 11. The kind of screws that go through glass.
- 12. A wheelbarrow that you don't have to push so hard to go uphill.
- 13. A new aerator because my kitchen faucet is dripping.

Commodities Update:

- Both of our shingle vendors, GAF and IKO, have announced 5.7% increases for May 4, but prices will not rise until retailers blow through a substantial portion of their winter purchased inventory.
- USG will begin new packaging and labeling on many of its products -mainly joint treatments, Durock and acoustical to make it simpler and clearer for users. It will also comply with new OSHA requirements. Importantly, though, this is only a packaging change - the content will remain the same.
- Dimension lumber: It seems all species eastern/western spruce, coastal/inland fir and southern yellow pine are losing ground pricewise. Just when we were expecting increases with the better weather (?!) and better economic conditions (?!), the exact opposite is happening!
- Panel products: <u>OSB</u> saw the tiniest of increases this past week, and is still lingering on the low side of its pricing ranges. <u>SYP</u> <u>plywood</u>, at the other extreme of the price range, lost a little ground, but the two panel products are still far apart from each other pricewise.

<u>Brain Builder</u>: Can you hammer out the answer?

The Roman numeral "9" looks like this: IX

Now see if you can turn it into "6" with one simple pen stroke.

For the answer to this month's BRAIN BUILDER!

Go to <u>www.cavobuilderssupplies.com</u> or www.ilionlumber.com